



Acquisition Research Program:
Creating Synergy for Informed Change

Gap Analysis: Rethinking the Conceptual Foundations

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Gap Analysis: Rethinking the Conceptual Foundations

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Gap Analysis: Methodology & Analysis That Facilitates Planning & Acquisition

- “What you desire versus what you have” is viewed as a Gap.
- The Gap is manifest in the difference between
 - What is perceived important against what you have,
or
 - What exists contrasted to what is expected.



Multiple Purposes for Gap Analysis

- Technology Roadmaps
- System Architecture
- Functional Capabilities; Performances, Quality
- Operational Effectiveness
- Operational Suitability
- Estimated Cost for Selected
- Estimated Costs for Alternatives



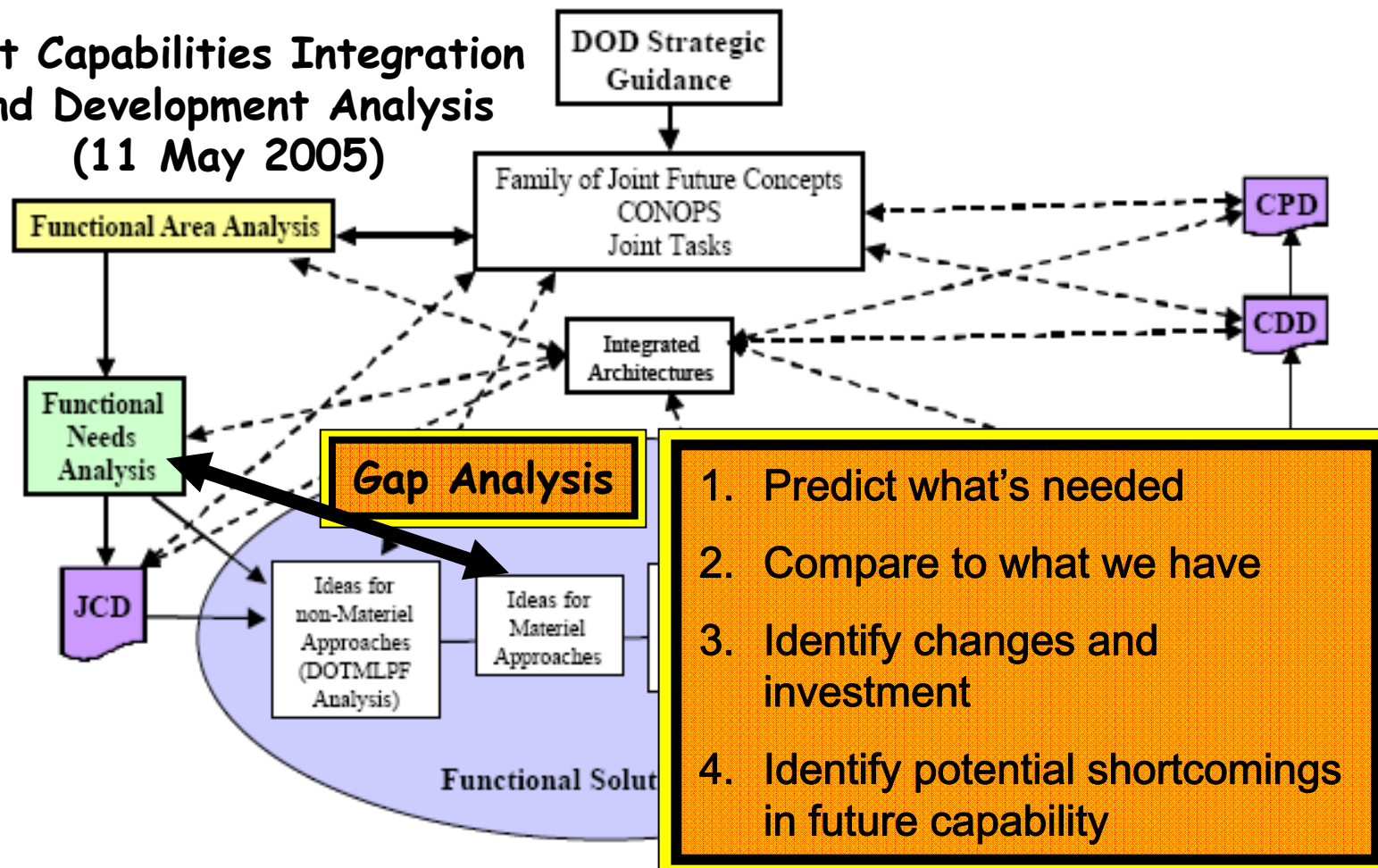
Gap Analysis – The Purpose

- *Gap Analysis* loosely defines a method for identifying the degree to which current system satisfies a set of requirements.
- Goal: align anticipated outcome with a future reality that can be achieved.

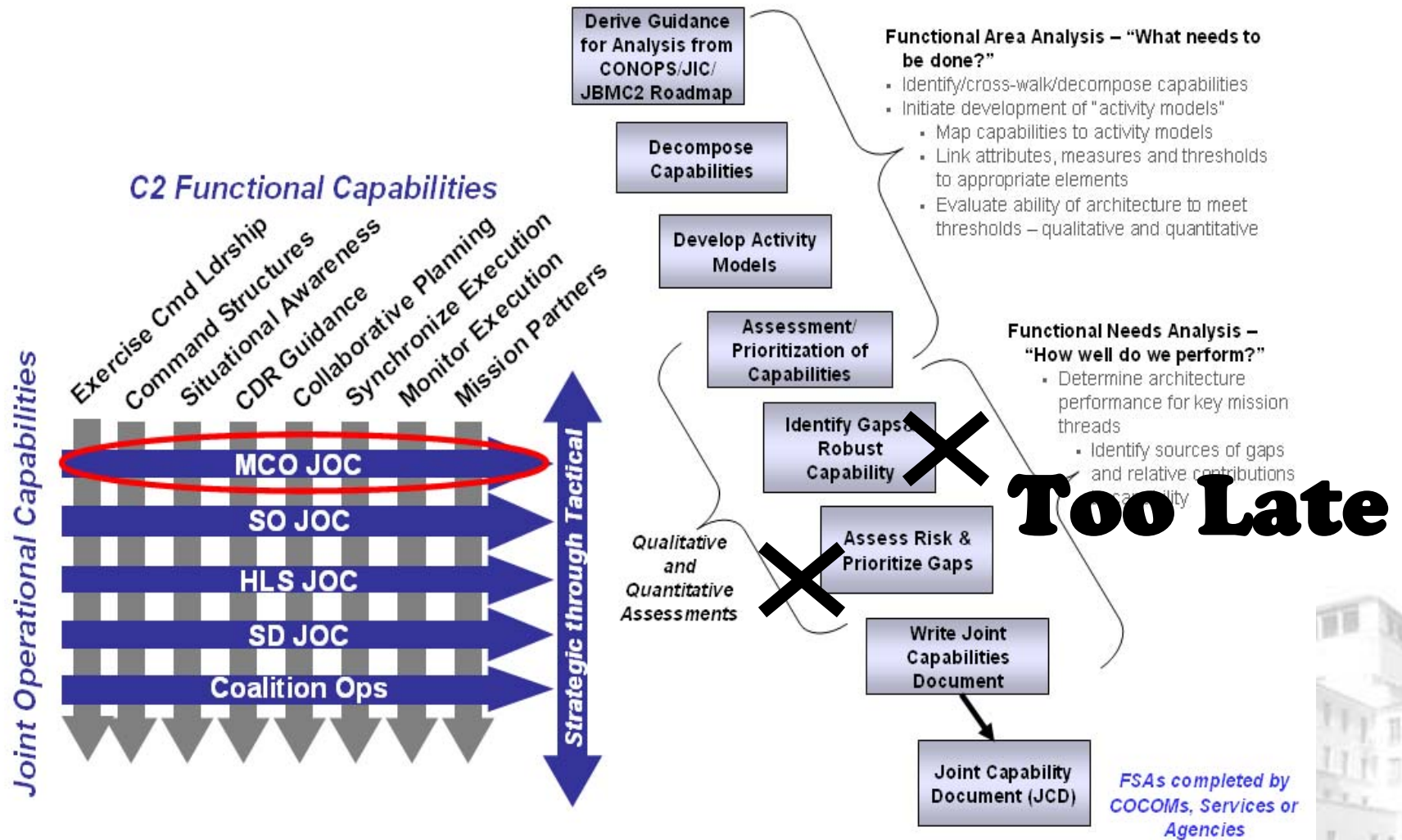


Gap Analysis: The Intended Results

Joint Capabilities Integration and Development Analysis
(11 May 2005)



The Scope: Identify Gaps/Assess Risk



Understand Gap Analysis At Its Core

- Determine what constitutes the foundation data
- Relevancy and understanding of data
- Structure information within proper context
- Assumptions from which to extrapolate from current industrial output, technology advances, and engineering developments
- We need a set of consistent methodologies and analysis tools for performing Gap Analysis to aid 250,000 acquisition officials.



Observation: Gaps Follow Mechanical Causal History

- A gap is the difference between two events. There are four causal properties of an event.
 - Future product versus the current product
 - Relationship between current and future events
 - Procedurals that constrain interactions
 - Specific goals and their root actions
- New Concept: Gap Analysis is concerned with difference between the reality and the expected, but not the discrete time-steps between the present and the future.



Need: Revise Formulation of Gap Analysis

- DoD formulates its development interests with a timeline of activities.
- Systems Engineering Process Models are construed and managed as a discrete set of events – time recorded adjunctively.
- Gap Analysis does not reflect when something will happen, only that it will actually happen.
- Redact Gap Analysis into events rather than a process based on timelines, eliminates the reliance on ‘wants’, yet retains the notional attributes of ‘needs’.
- **Consider Event Based Gap Analysis and Worth.**



Worth Compares Use to Investment

- **Worth** is the use that is expected for the investment, the operational capability of a product's functions, performance, and quality.
 - **Functions** are the actions performed (capability)
 - **Performance** qualifies these actions (differentiates)
 - **Quality** is the lifecycle cost of the functions and their performances (determined by losses)

$$\text{Worth} = f(\text{functions, performance, quality})$$

**Gap Analysis should answer two questions:
which course of action has higher worth
and how much more.**



Postulates and Determinations

General Notion: Value = Performance / Cost

$$V(t) = \frac{\sum F(t)P(t)}{I(t)}$$

where $F(t)$ is a function performed by the system, $P(t)$ is the performance measure of the function, $I(t)$ is the investment (e.g., dollars or other equivalent convenience of at-risk assets) and the time, t , is measured relative to the onset of initial investment in the project.



Worth: Defined by Both The Road and The Destination

General Notion: Value = Performance/Cost

$$W(t) = V(t)Q(t) = \frac{\sum F(t)P(t)Q(t)}{I(t)}$$

- Worth = Value * Quality
- Quality represents a loss function
- Value interpreted with loss can represent risk
- Complexity can be interpreted through risk
- Stakeholder analysis defines Worth



Development of the Gap Analysis Equation

$$W(t) = V(t)Q(t) = \frac{\sum F(t)P(t)Q(t)}{I(t)}$$

Expand Investment, I, to a \$/hr * # hrs
Multiply top & bottom of equation by P
Therefore:

$$\text{Worth [per function(s)]} = P/c/t * P/T * Q/P$$

where P = work done; c / t = cost / hr; T = total time;
and Q = Minimum loss - loss function, L(x)

$$L(x) = k(x-m)^2 \text{ (standard loss function)}$$

where k = \$ (unit)/variance, k = constant



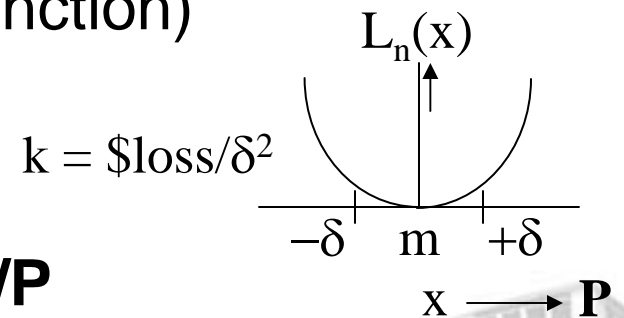
Applicable From of the Gap Analysis Equation

$$W(t) = V(t)Q(t) = \frac{\sum F(t)P(t)Q(t)}{I(t)}$$

Worth [per function(s)] = P/c/t * P/T * Q/P

Q = loss function, Minimum loss - $L_n(x)$

and $L_n(x) = k(x-m)^n$ (standard loss function)



For Research:

$$Q_{rsch}/P = P/c/t * P/T * [2km-kP-Km^2P]/P$$

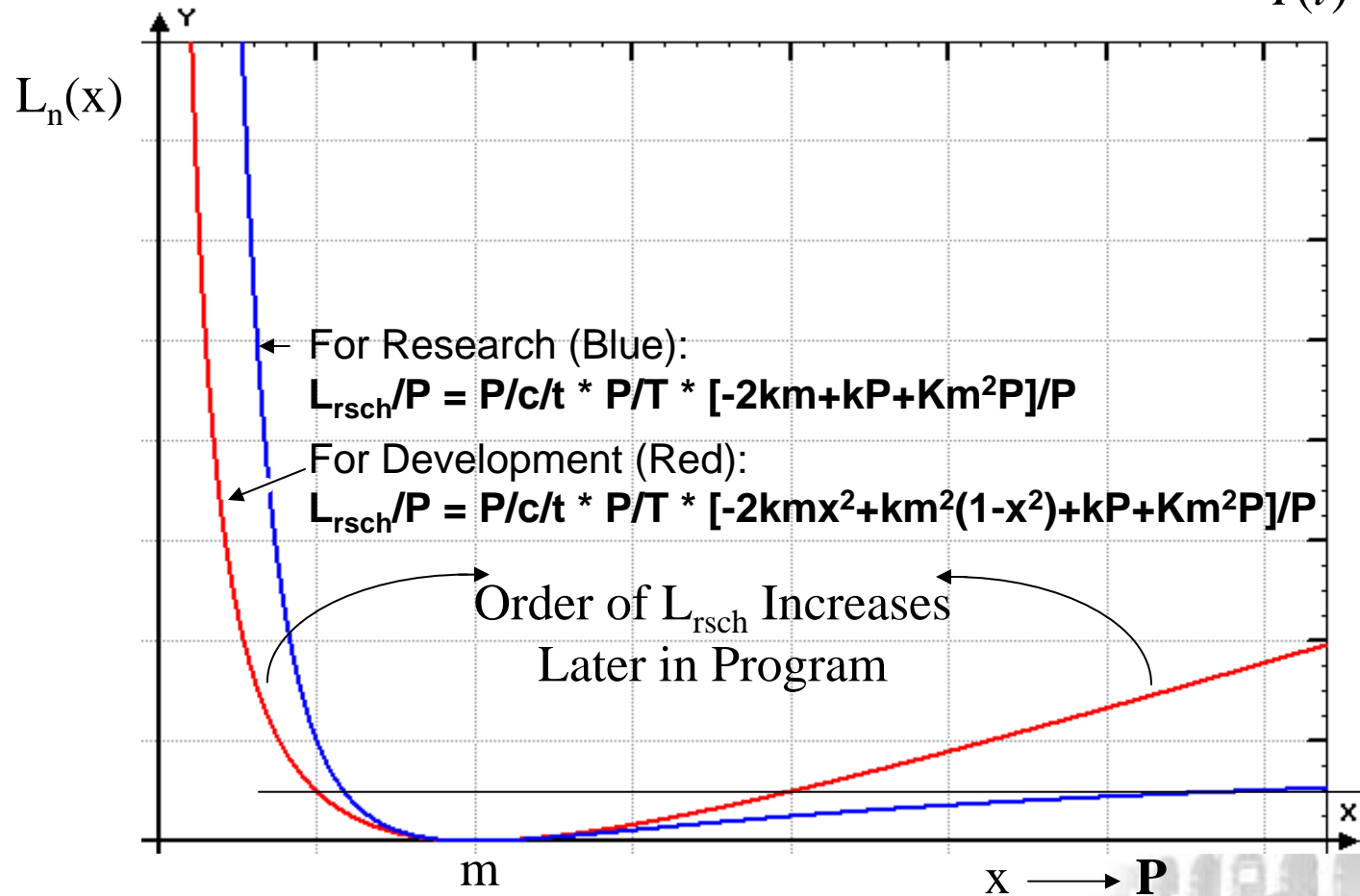
For Development:

$$Q_{devl}/P = P/c/t * P/T * [2kmx^2-km^2(1-x^2)-kP-Km^2P]/P$$

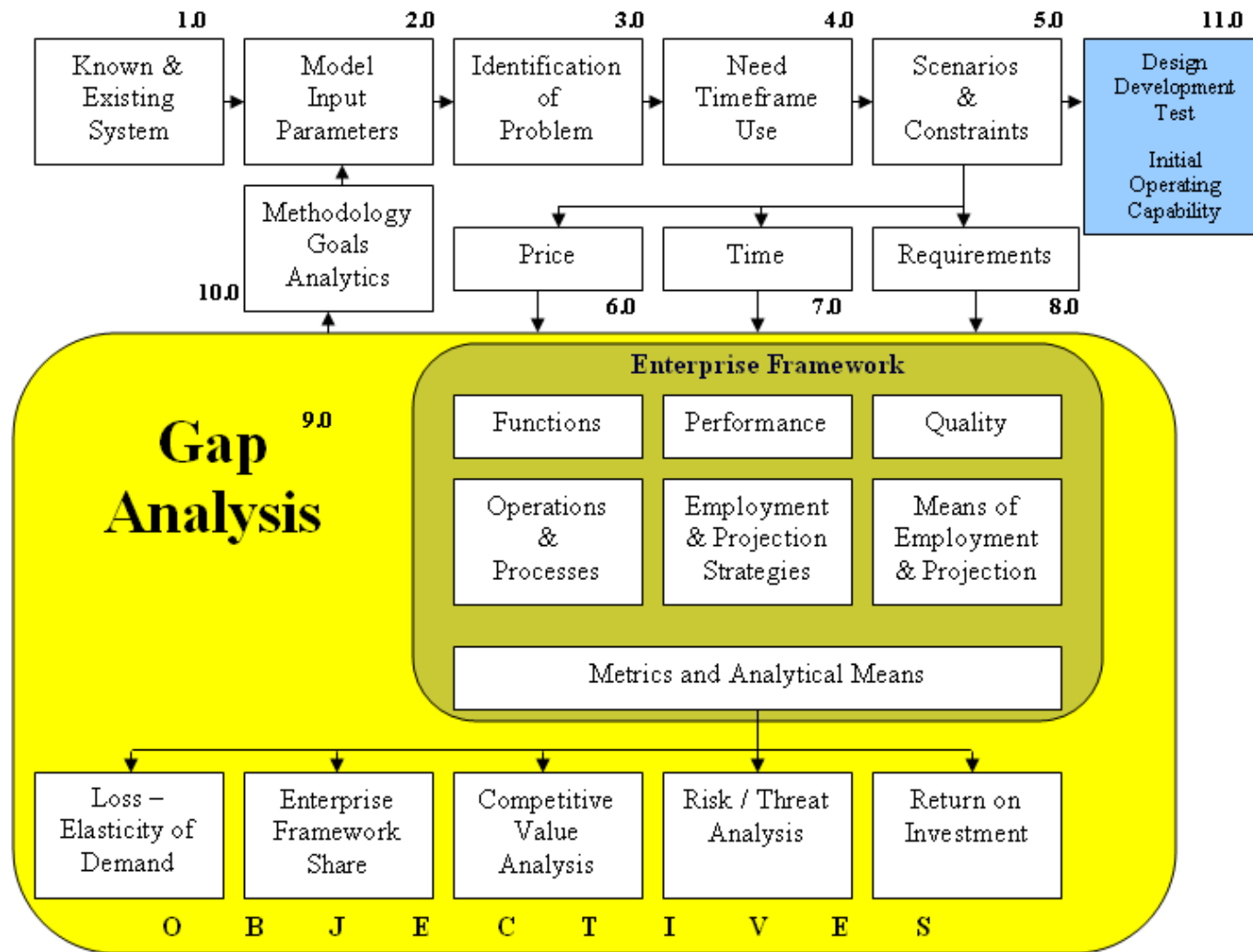


Applicable From of the Gap Analysis Equation

$$W(t) = V(t)Q(t) = \frac{\sum F(t)P(t)Q(t)}{I(t)}$$



Gap Analysis: New, Improved, Robust



Gap Analysis Defines the Road and the Destination

Why Did The Chicken
Cross The Road ?



By Permission: Geoff & Jane Forster

Because it met the need.

