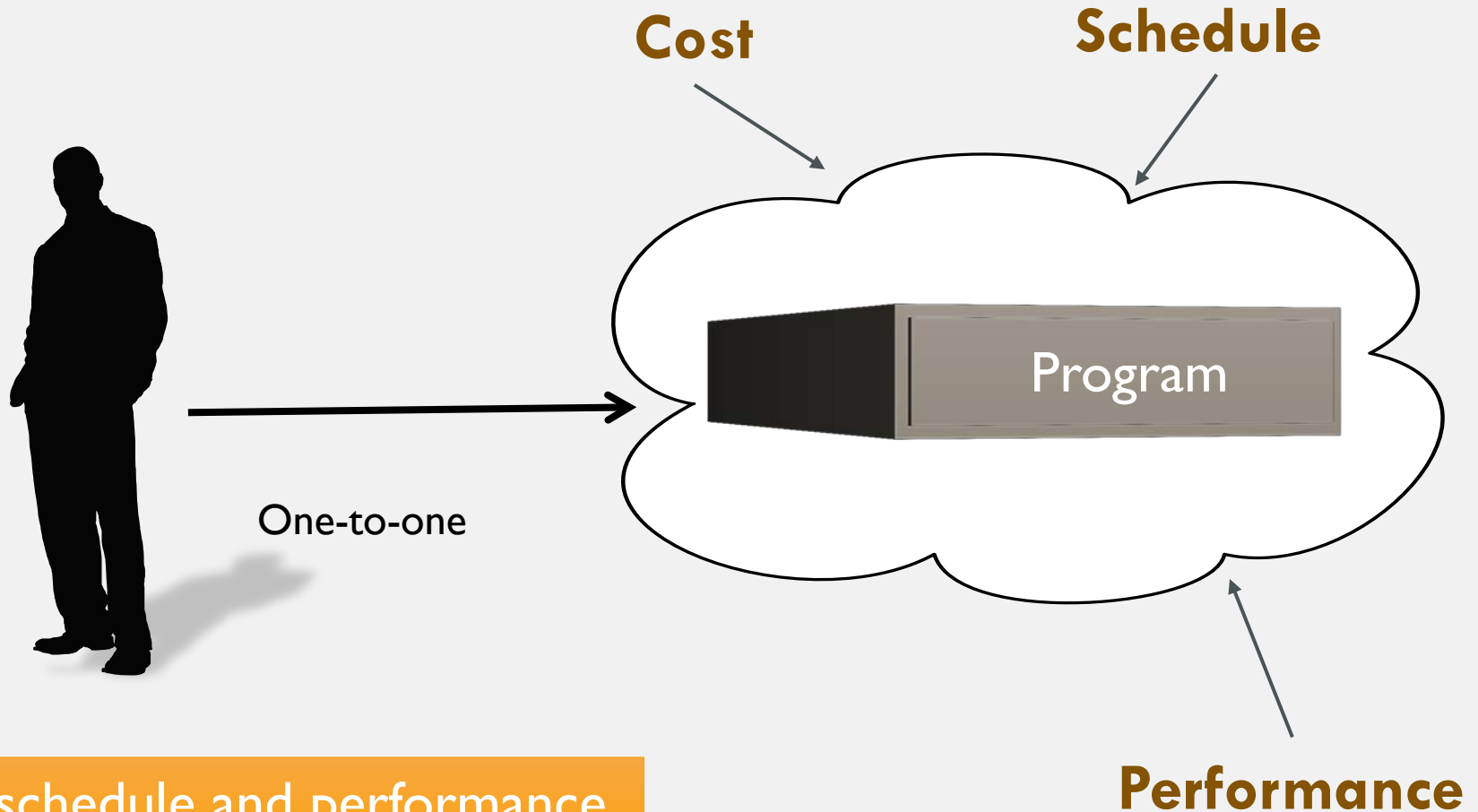




**SQUARING THE PROJECT
MANAGEMENT CIRCLE:
UPDATING THE COST, SCHEDULE,
AND PERFORMANCE
METHODOLOGY**

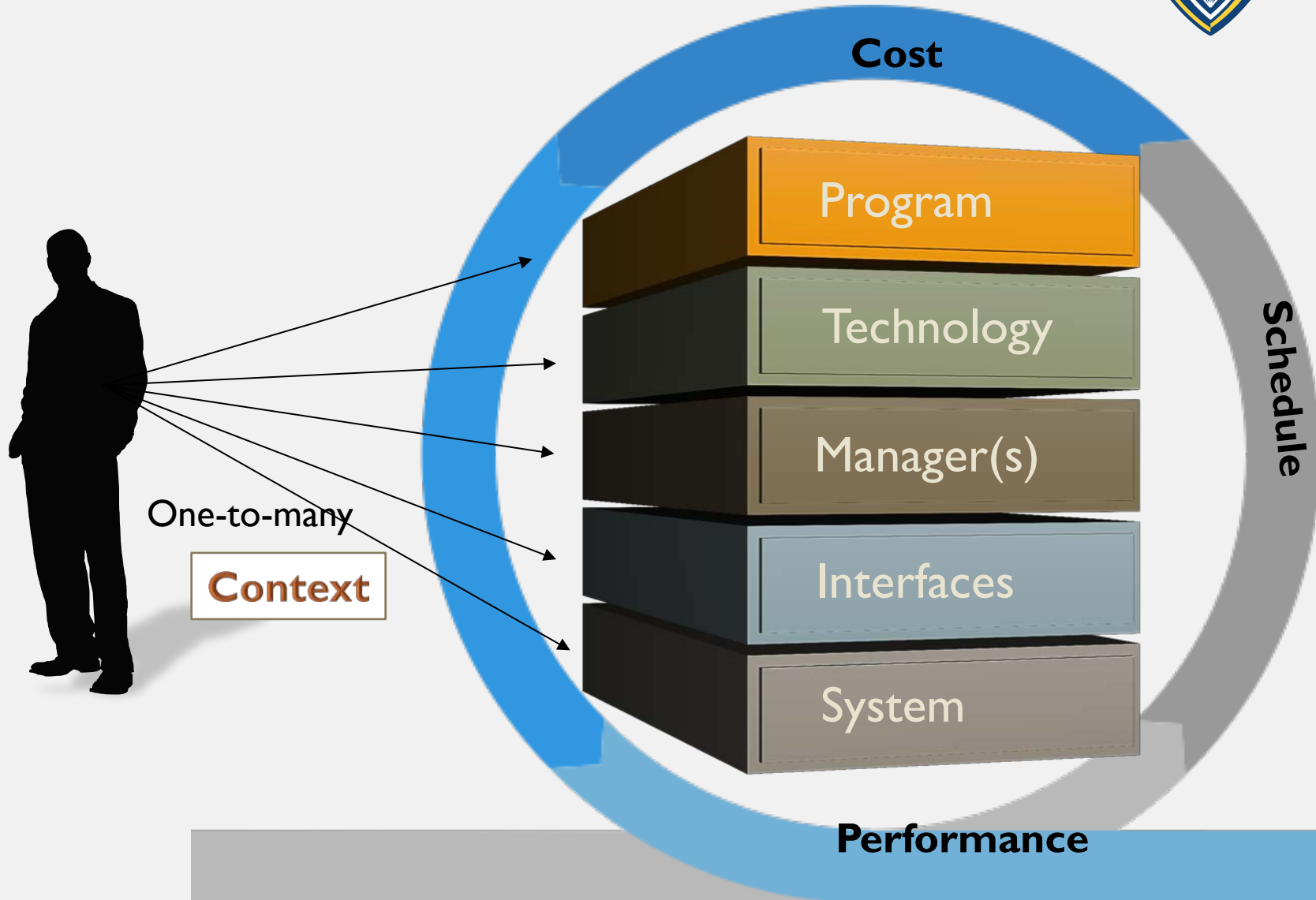
Charles K. Pickar, Naval Postgraduate School

MANAGING SYSTEMS PROJECTS (CURRENT APPROACH)



Cost, schedule and performance
is the Management Mantra

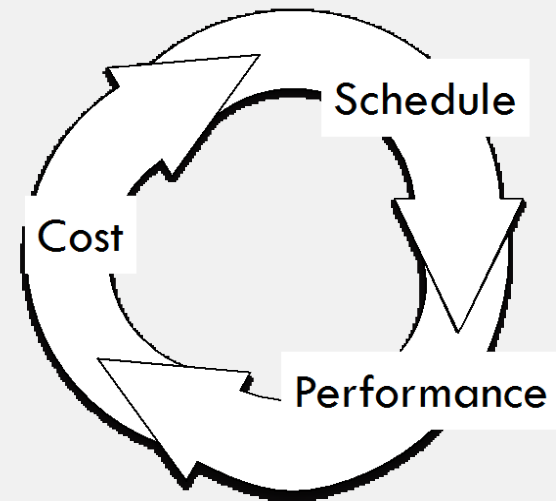
MANAGING SYSTEMS PROJECTS (DEFENSE ENVIRONMENT)



OVERVIEW



- Problems
- The Project Management Circle
 - Cost, Schedule Performance
 - Project Success
- Methodology—Systems Approach
 - Cost, schedule and performance
 - Defense Project Complexity
- Conclusion



Goal: Identify Factors beyond Cost, Schedule & Performance that influence defense development programs

Ultimate use is to model the defense acquisition process to provide a training environment for PMs

PROBLEM I—DEFENSE SYSTEMS DEVELOPMENT ENVIRONMENT



- Defense systems acquisition has three major characteristics...
 - Complex (well beyond complicated)
 - Not transparent (opaque)
 - External and internal dynamics that are not completely understood by the people charged with their execution.
 - ➔ Results in imperfect decision making
- DoD Focus driven by cost, schedule and performance considerations
 - overly simplistic short-term decisions made without considering their later effects.... Providing a less than optimal decision focus

THINGS ~~PROJECT MANAGERS~~ *PEOPLE* DON'T DO WELL

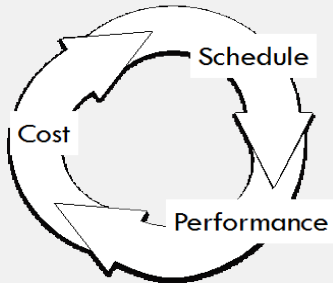
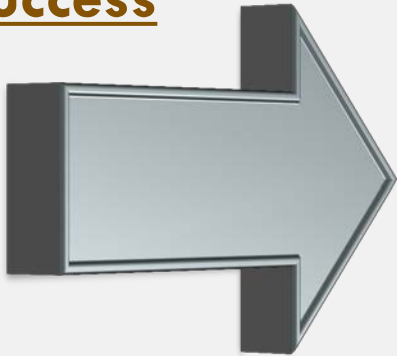


- Take the long-view...anticipating the consequences of decisions
- Anticipate future problems
- Appreciate the effects of Time (delayed feedback systems)
- Easily understand large amounts of data
- Change—we tend to hold on to beliefs **more** strongly when we feel insecure/challenged/ are wrong.
- Deal with Complexity

PROBLEM 2—DEFINING SUCCESS



Project Success



...achieving technical performance and/ or mission performance goals, coupled with customer (warfighter) satisfaction

Project Management Success

...how efficiently the project has been managed



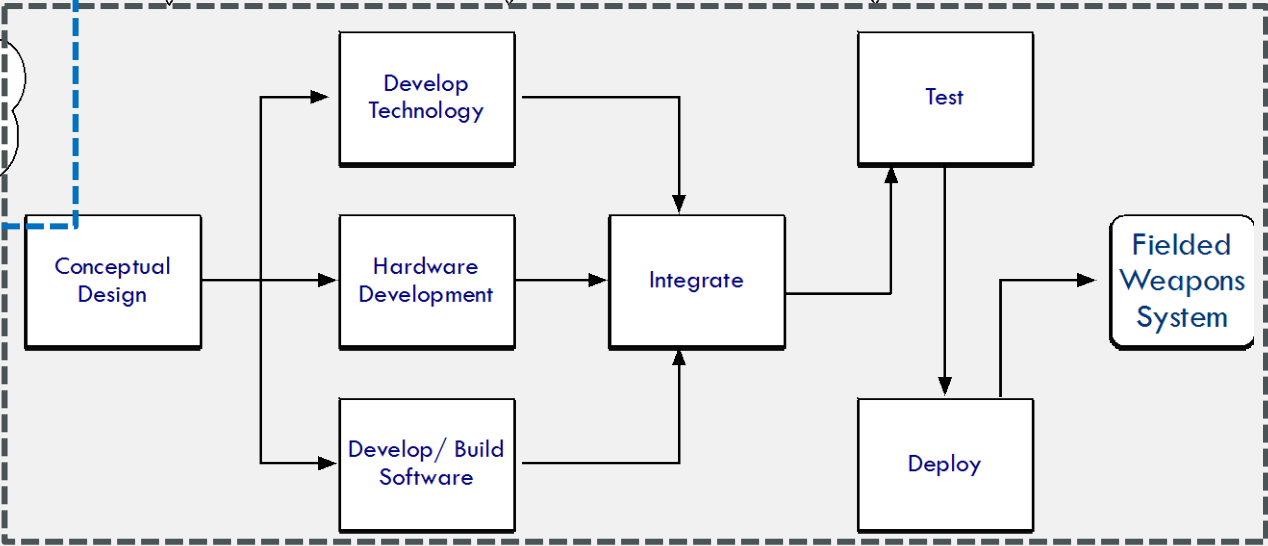
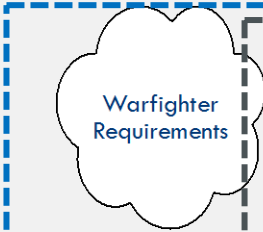
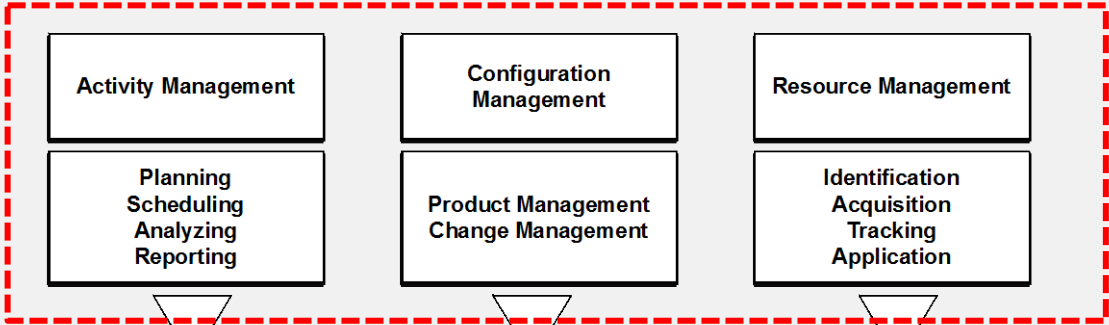
GOAL

Imperfect understanding of project success

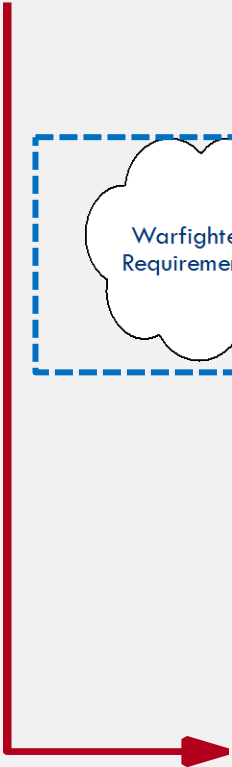
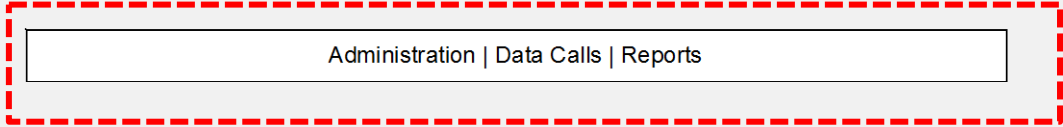
PROJECT MANAGEMENT IS ACCOMPLISHED BY MANAGEMENT & ENGINEERING PROCESSES...DRIVEN BY REQUIREMENTS



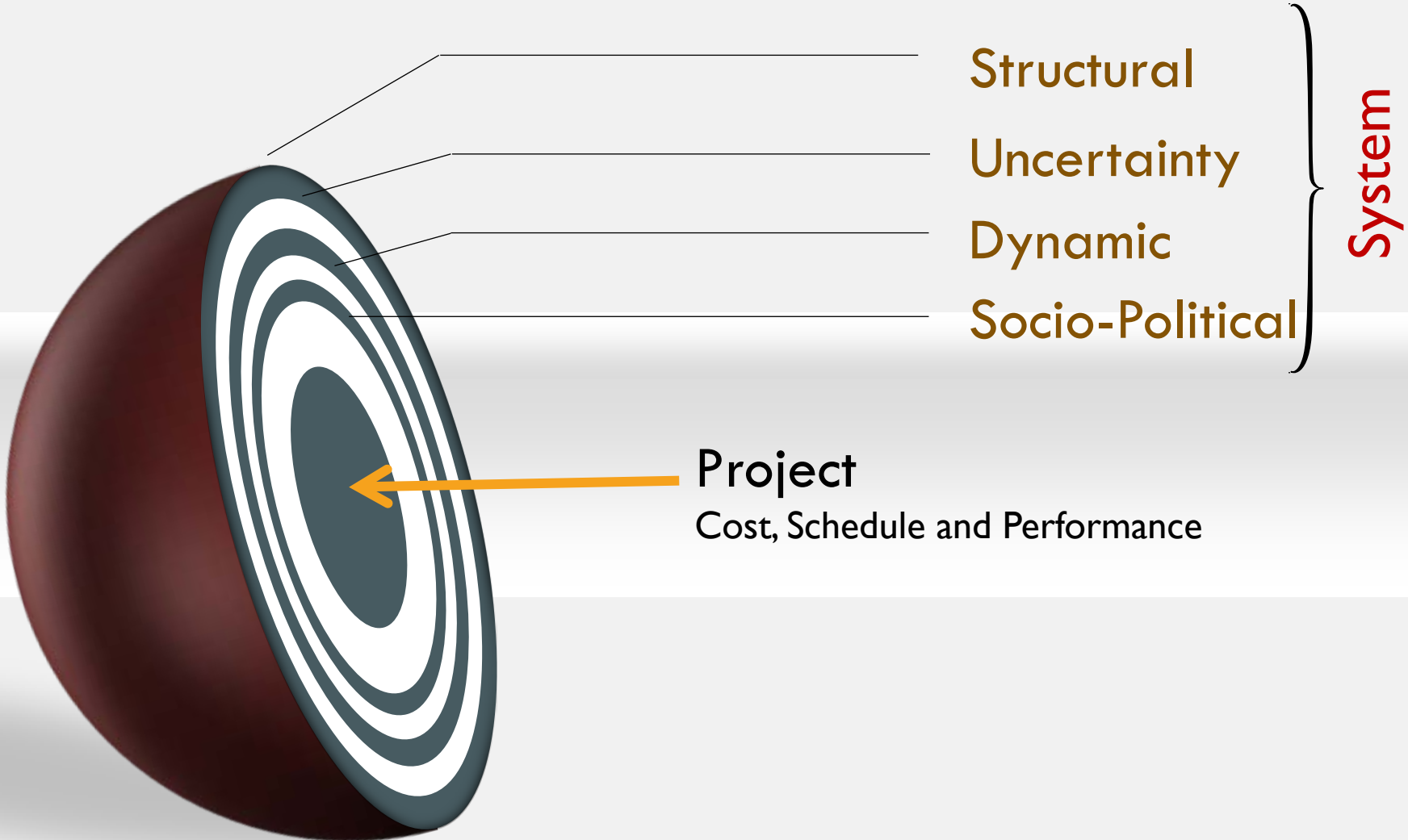
Management



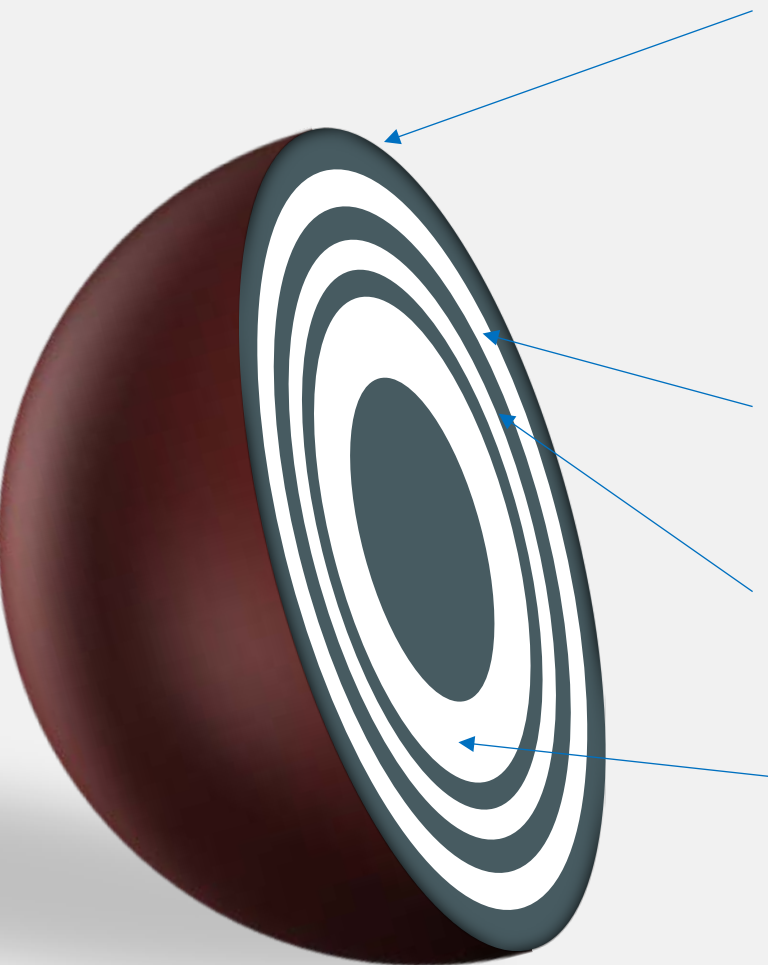
Engineering



COMPLEXITY AS CONTEXT



COMPLEXITY* AS CONTEXT



| Type | Sub-type | Acquisition Management Example |
|-------------------|--|--|
| Structural | Size | Organization (number of people) Budget Scope of work Contractor (size and number of people) |
| | Connectivity/ Actions/ Approvals | Acquisition organizations Requirements organizations Industry organization Review processes (both programmatic and technical) |
| | Organizational | Stakeholder Organizations Boundaries/ different commands/ different agencies Executive Branch Congress |
| Uncertainty | Budget | Funding |
| | Technical Complexity | Variety of tasks Interdependencies between tasks |
| | Objectives | System Requirements |
| Dynamic | Short-term | Daily problems Personnel changeover Engineer shortage Materials failures Short requirement dynamics Rework |
| | Long-Term | Changing budget Environment |
| Socio - Political | Social-Political | Personnel changeover "the new PEO/ PM" Change and change management Regulations/ Policy changes |
| System | Interdependency | Emergence Unanticipated actions and consequences a result of incomplete appreciation of system |

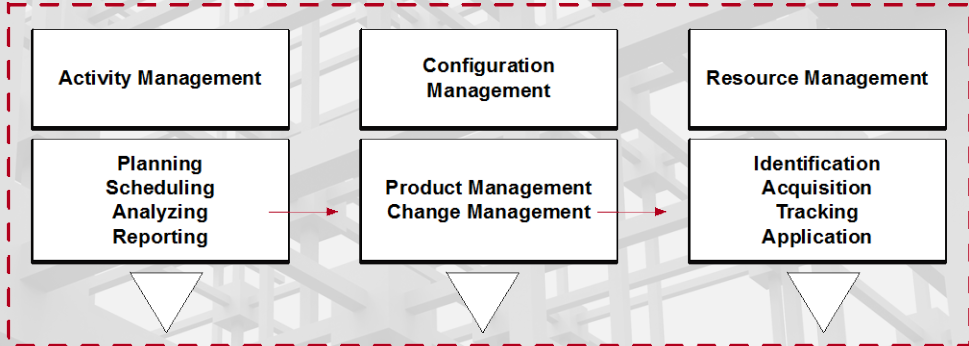
*After Sheard and A. Mostashari, "A complexity typology for systems engineering," Syst. Eng, 2009.

STRUCTURAL COMPLEXITY

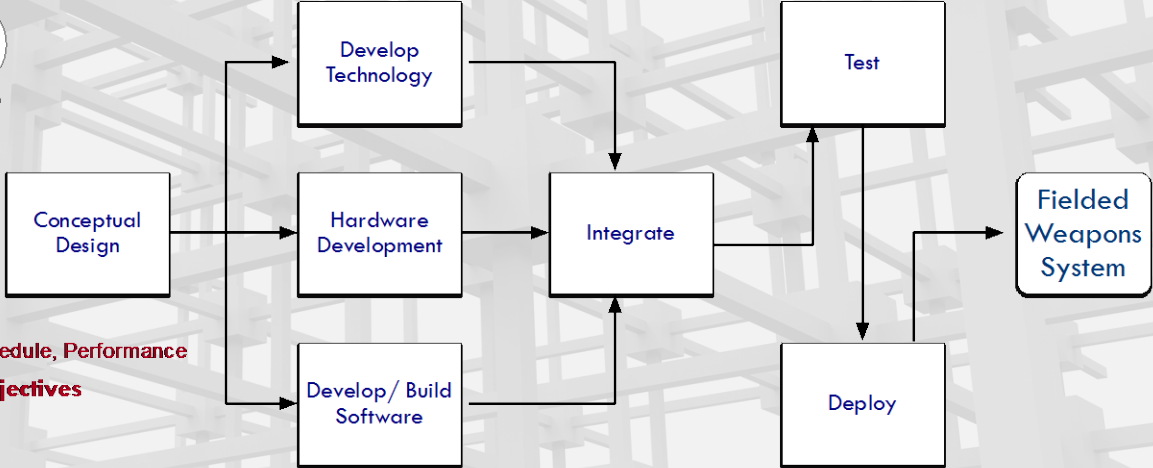


Connectivity

Organization



Cost. Schedule, Performance Objectives

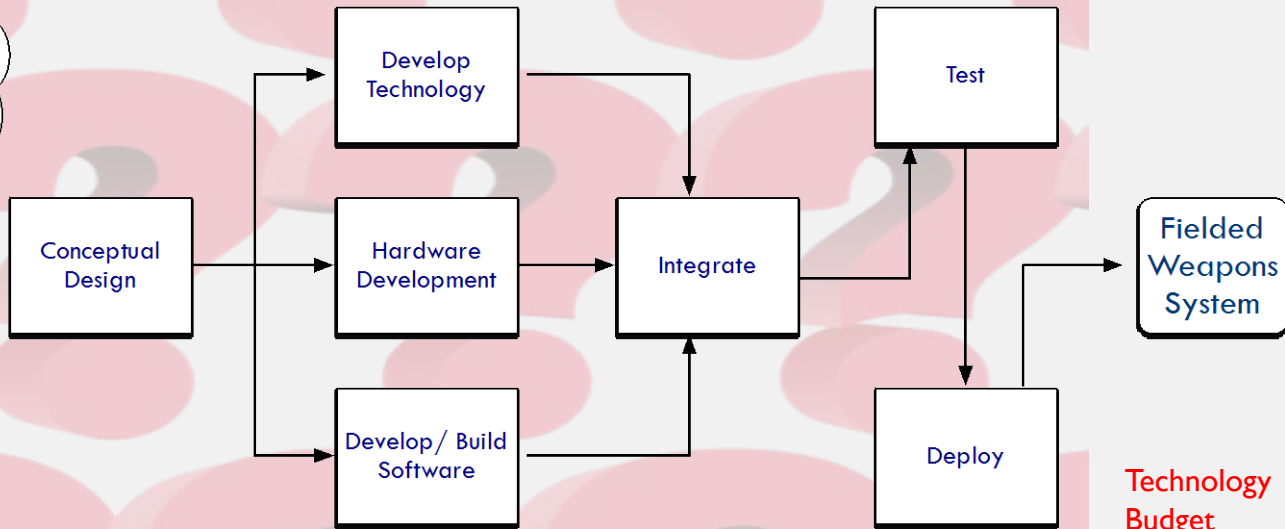
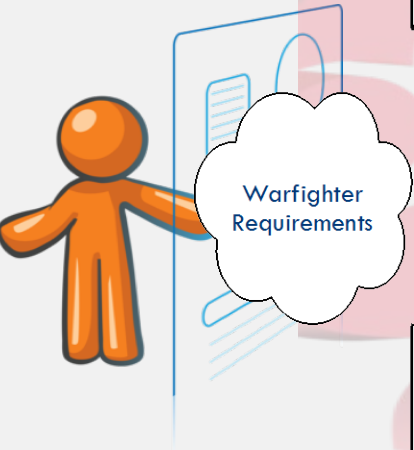
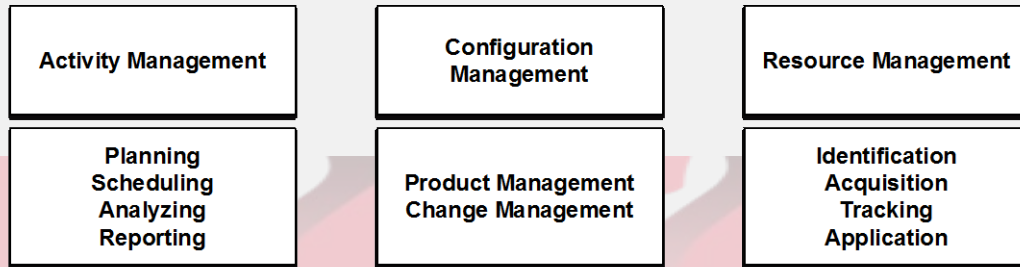


Size | Scale

- Organization
- Budget
- Scope
- Contractor
- Contract

Administration | Data Calls | Reports

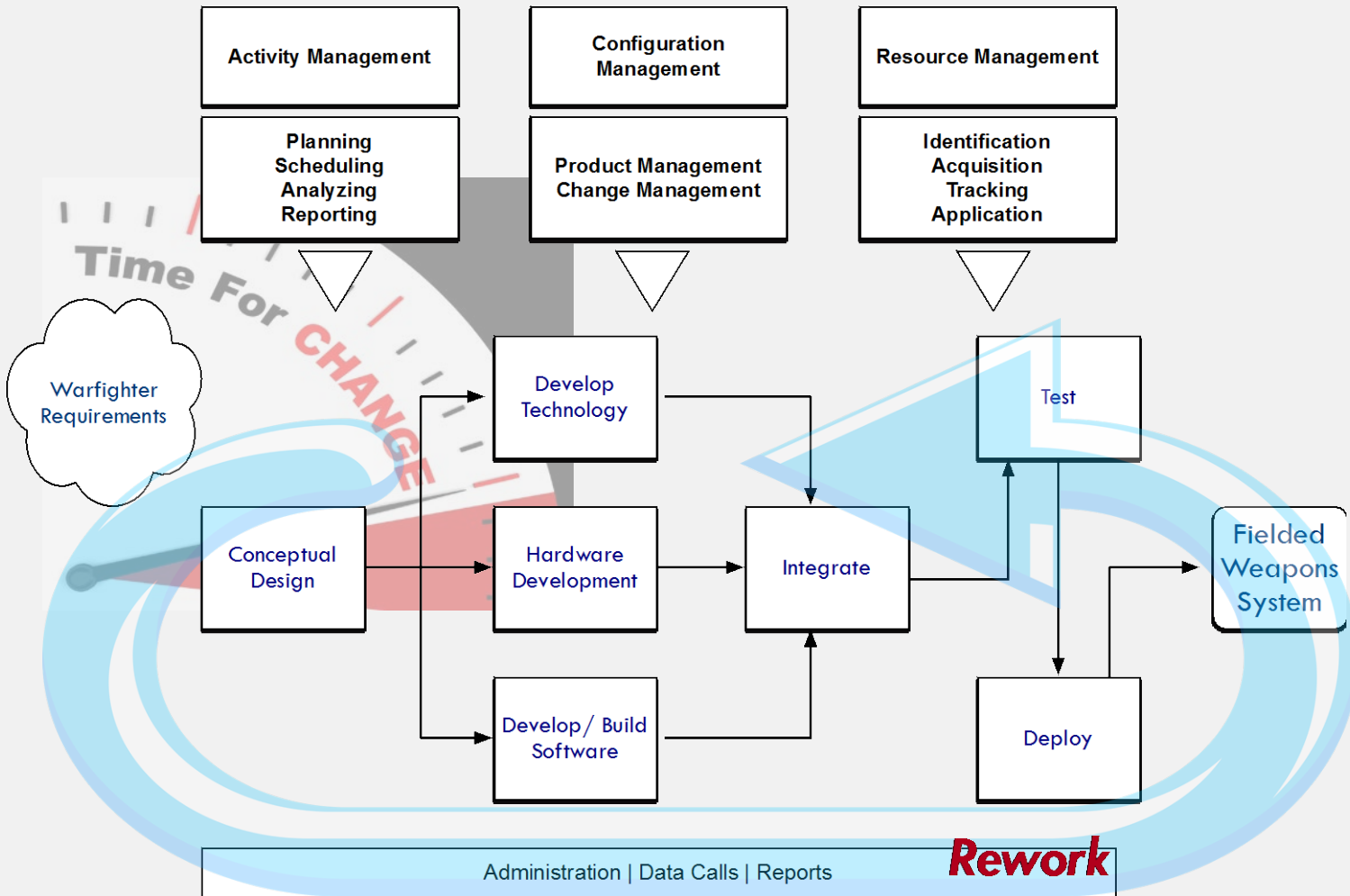
UNCERTAINTY



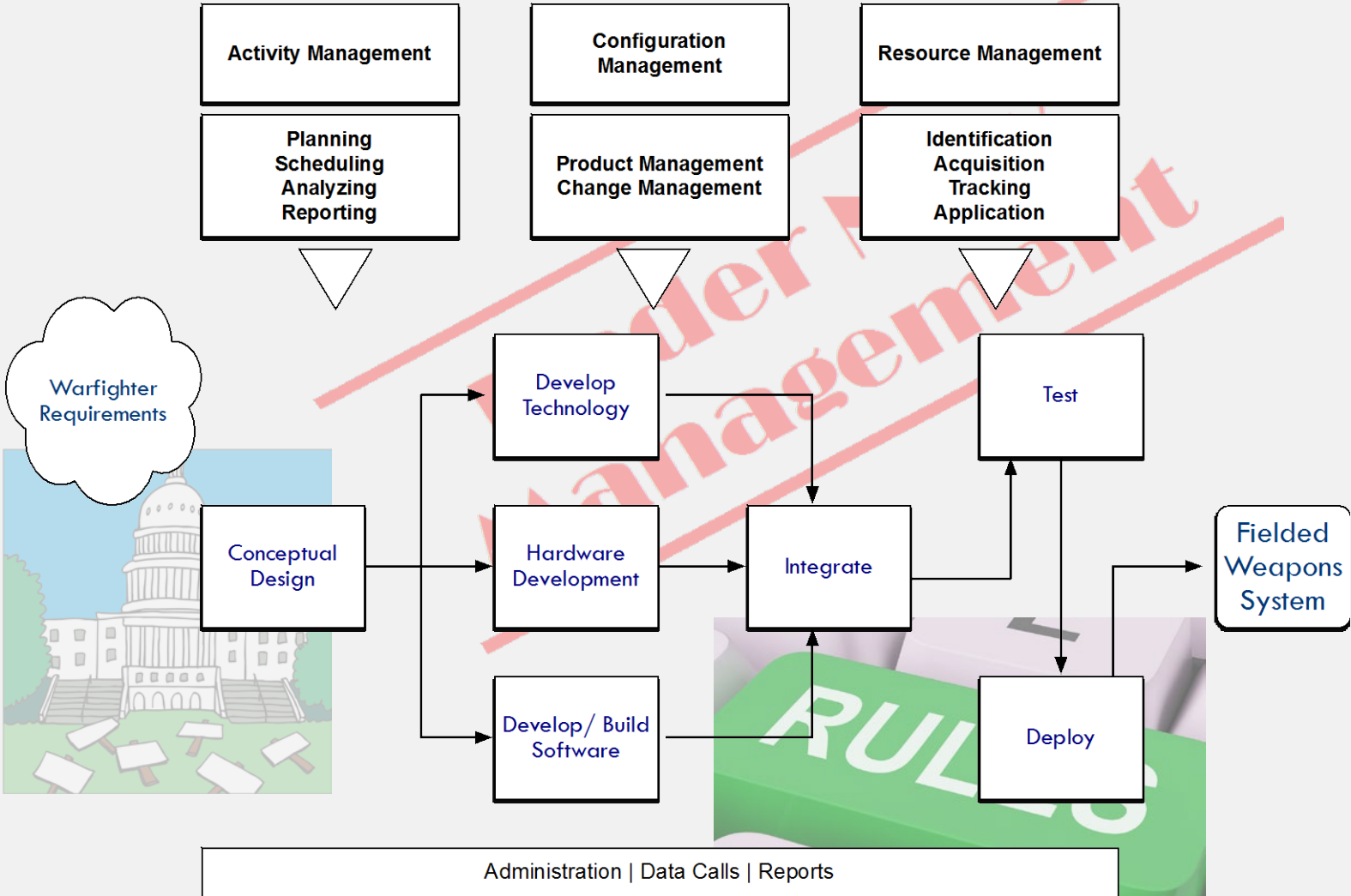
Technology
Budget
Requirements

Administration | Data Calls | Reports

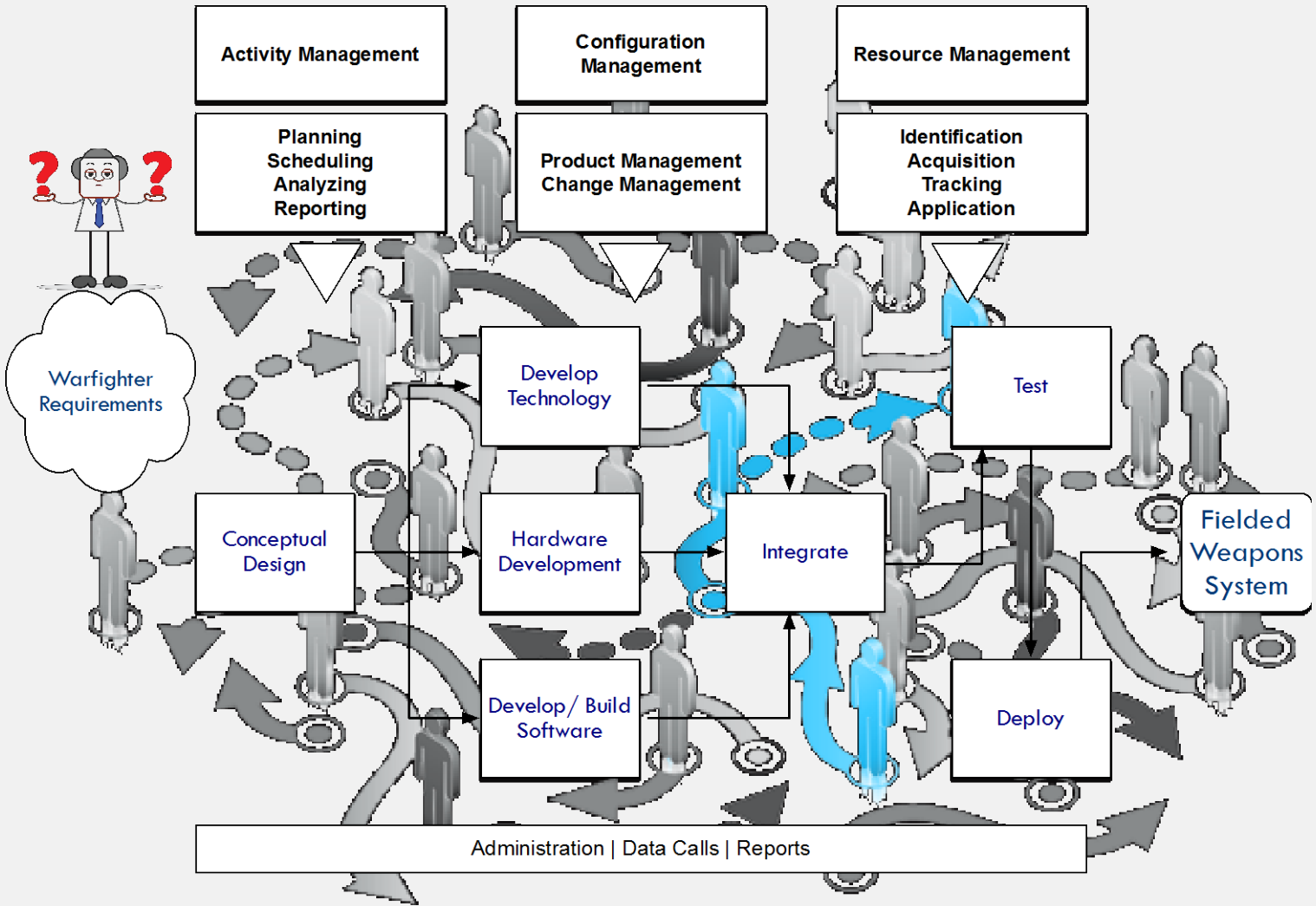
DYNAMIC COMPLEXITY



SOCIO-POLITICAL COMPLEXITY



SYSTEM COMPLEXITY





SO WHAT?

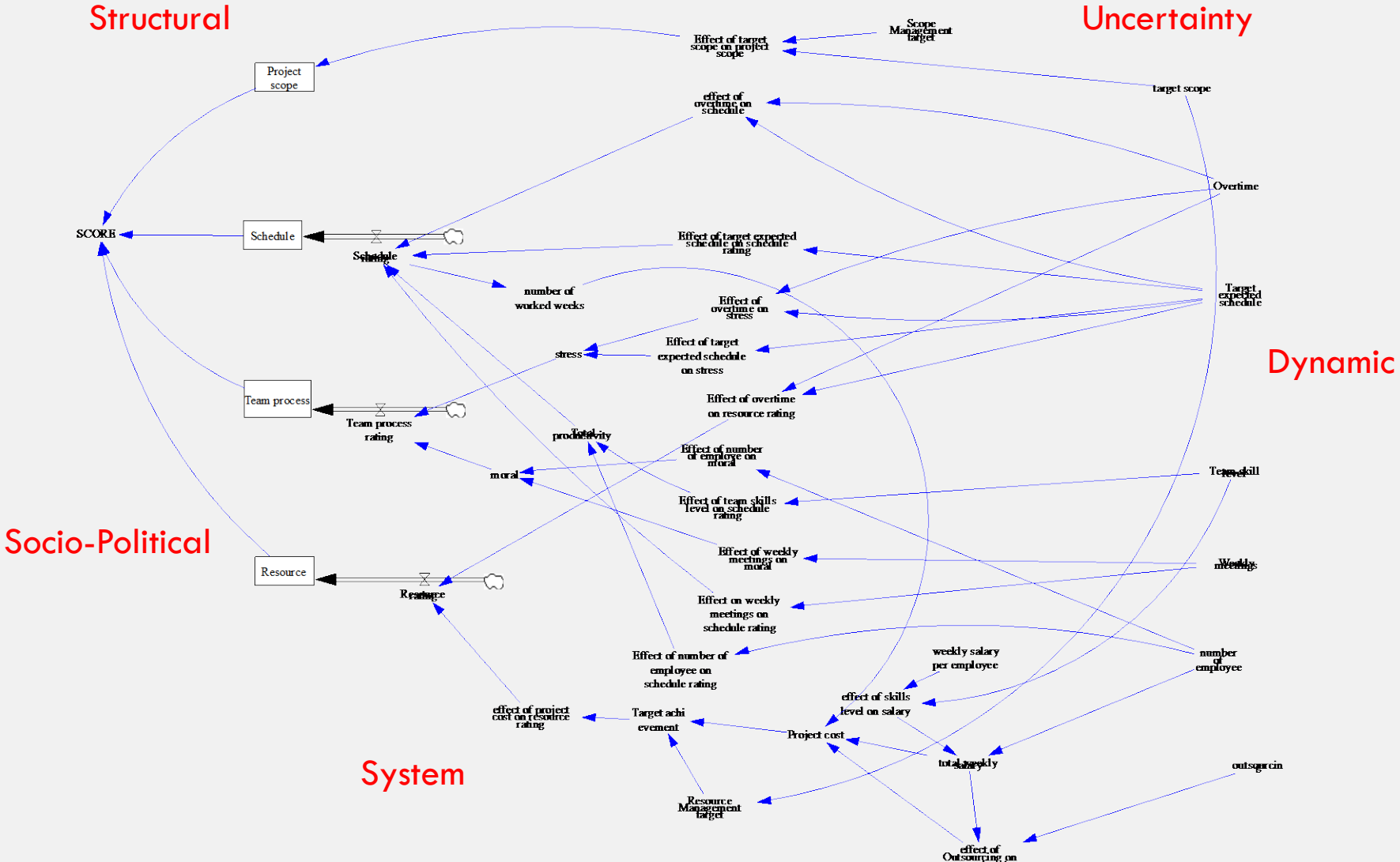
GETTING TO PROJECT SUCCESS



Context



APPLYING CONTEXT VARIABLES



SQUARING THE CIRCLE



• Cost

• Schedule



• Context

• Performance

CONCLUSION



- Cost, Schedule and Performance are insufficient to inform today's defense project/ engineering management environment
- Context shapes the project development process—it is at the heart of successful execution
- A thorough appreciation of the effects of context variables is critical for successful program execution



QUESTIONS



CHARACTERISTICS OF PROCESS*



- Define how the work of the organization is done
- Logical organization of people, materials, energy, equipment and procedures into work activities designed to produce a result.
- Set of processes lead to the accomplishment of a task
- Cross organizational boundaries (between tasks and organizations)
- Process Entities
 - Interorganizational
 - Interfunctional
 - Interpersonal
- Process Activities
 - Operational
 - Managerial

A Systems Approach to
Project Management
Research is Essential