



Purpose

- To determine if a relationship exists between the contract source selection strategy used, lowest price technically acceptable or tradeoff, and the contract pre-award and post-award performance metrics.
- The metrics we are focusing on are procurement administrative lead time, schedule delays, cost overruns, contractor performance ratings, and earned value management data.
- Our intent is to provide contracting professionals with relevant and reliable information to assist in selecting source selection strategies.



Naval Yard, Washington D.C. (Naval Sea Systems Command)

Research Questions

- How does the source selection method affect pre-award metrics?
- How does the source selection method affect post-award ratings?

Why was NAVSEA chosen for this research?

- Represents a commonality across all DOD procurement activities.
- Appropriate mixture of source selection strategies (LPTA and Tradeoff).