

# Does Competitive Sourcing Really Pay?

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# “The Good Old Days” US vs. THEM



# Overview of A-76

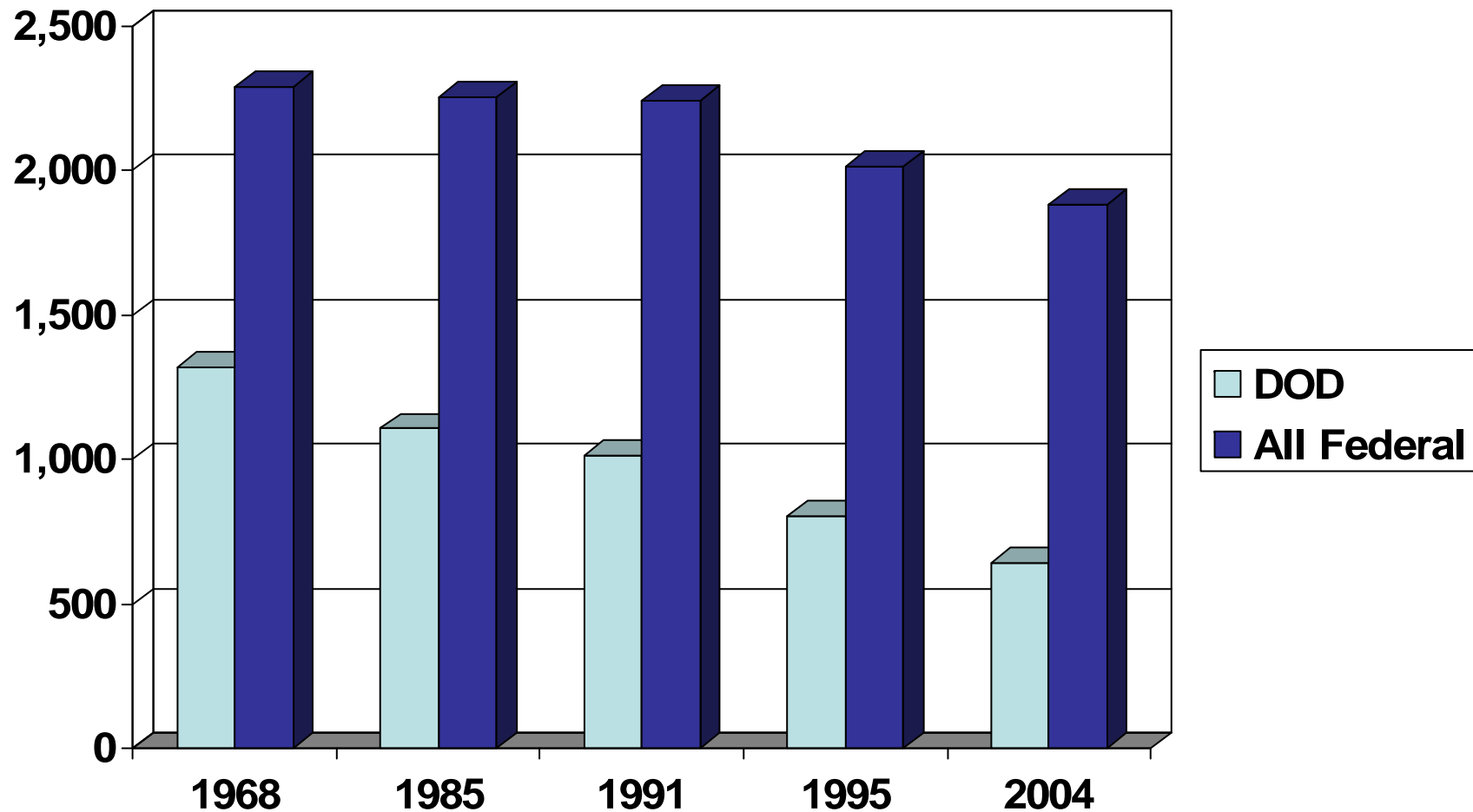
- Performance of Commercial Activities
- FAR 7.3 Government Policy is to rely on private sector for supplies and services
- Non-inherently governmental jobs should be competed (FAIR Act annual inventory)
- OMB goal for competing jobs is 50%
- Presidents Management Agenda: ensure maximum value for tax dollars

# Number of Jobs Completed

- Jobs Completed 1994 - 2004
- DOD Civilian Jobs completed 68,259
- All Civilian Jobs completed 214,000 (est.)

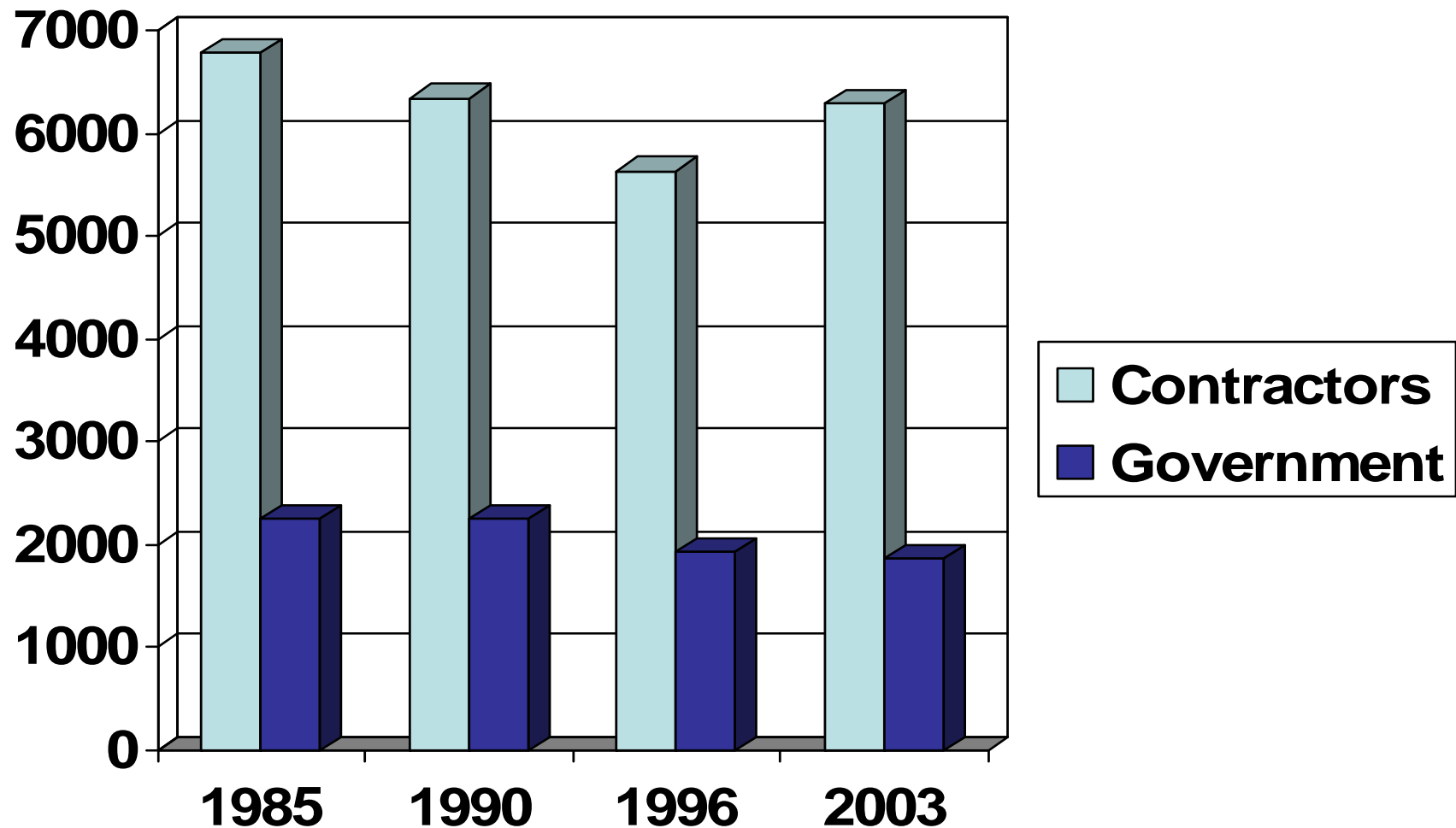
# Total Executive Branch Civilian Employees

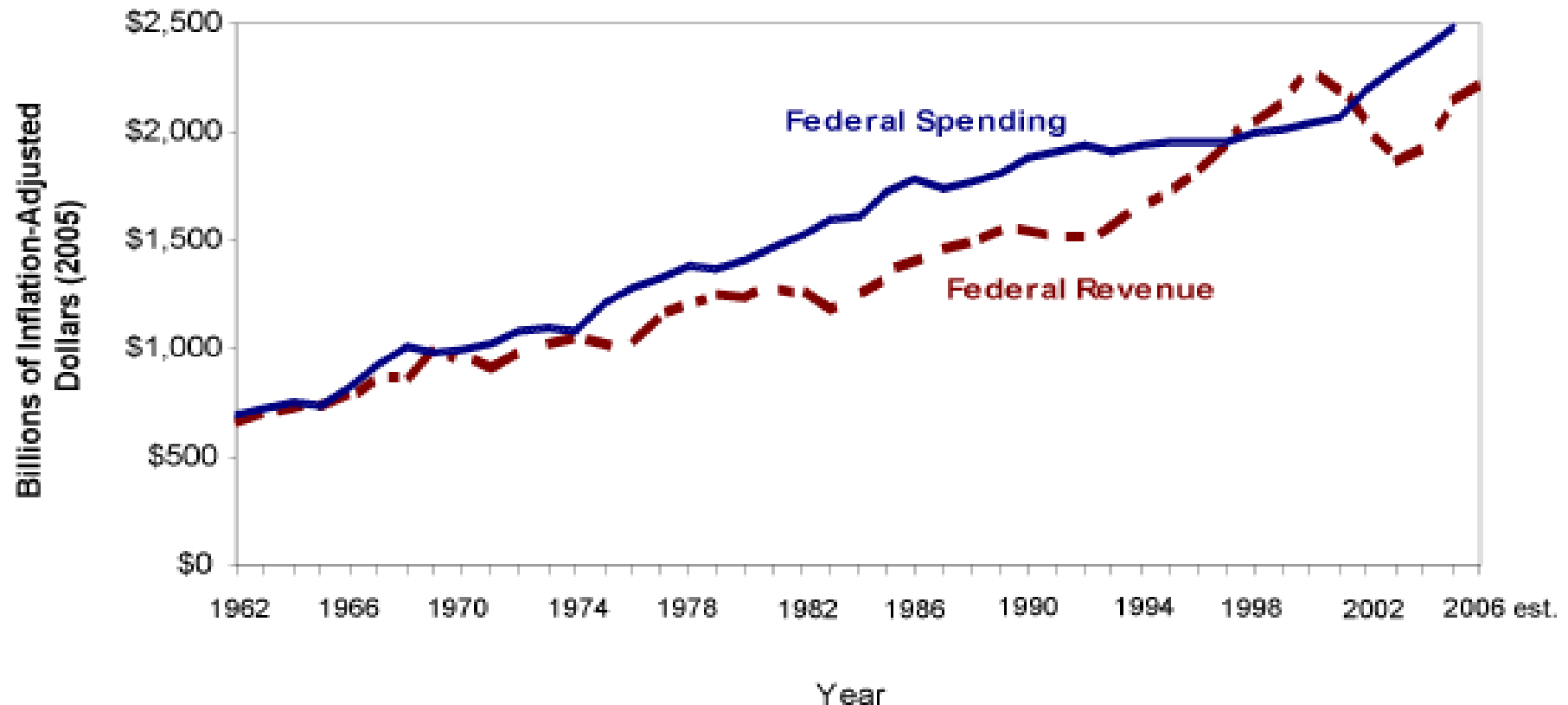
(Selected years, in thousands, Source FY 2006 Budget Historical Tables)



# DOD Shadow Workforce

(Sources: Paul Light, Brookings Institution and OMB FY 2006 Historical Tables. Numbers in thousands.)



**Chart C-1. Total Federal Tax Revenue and Spending, 1962-2006**

**Federal Tax Revenue Has More Than Tripled Since 1962,  
But Federal Spending Has Quadrupled**

Source: Receipts from FY 2007 Historical Tables, Budget of the United States Government, Table 2.1;  
Outlays from FY 2007 Historical Tables, Budget of the United States Government, Table 8.1.

# Summary

- Savings are difficult to calculate
- A-76 competitions have saved money on some outsourced contracts
- Outsourcing jobs has not saved money overall
- Dissatisfaction with government is at historic high.



# Questions?

