



Acquisition Research Program: Creating Synergy for Informed Change

Dynamic cost risk assessment for controlling the cost of naval vessels

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Cost risk analysis à la Dilbert



Cost-overrun problem: Déjà-vu

"Their judgment was based more on wishful thinking than on sound calculations of probabilities."

Thucydides, 431 B.C.E.

- Thucydides' observation is very insightful and still appropriate today
- ☞ Significant problems in cost estimates (2006 RAND study)
 - Systematic bias toward underestimating weapon systems
 - Substantial uncertainty in cost estimates
- ☞ Congress has concerns about shipbuilding estimates
NavyTimes, March 20, 2008, "Analyst: Lawmakers do not trust Navy numbers"



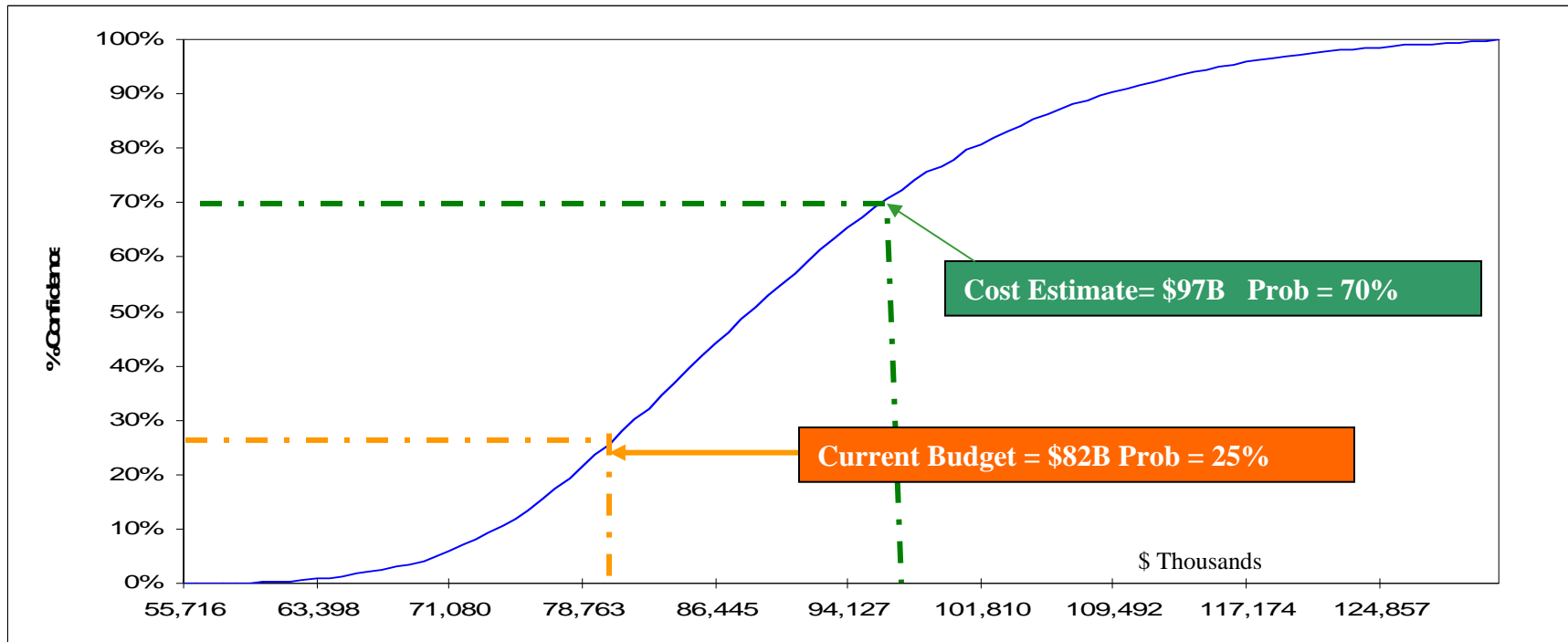
The use of Probabilistic Cost Analysis (PCA)

- Major shift in R&D and complex projects from deterministic to probabilistic cost analysis
 - Proper framework for handling cost uncertainties
 - Systemic problems
 - Project specific risks
- DoD recognizes that uncertainty or risk is an important aspect of cost analysis
 - NAVSEA O5C implements PCA in the Planning, Programmatic, Budgeting, and Execution System
- Dr. Etter, Former Assistant Secretary of the Navy for Research, Development, and Acquisition

"Program managers not only need to know a realistic cost estimate for their program, they need to know the percent probability of achieving that target."



Representative probabilistic cost analysis

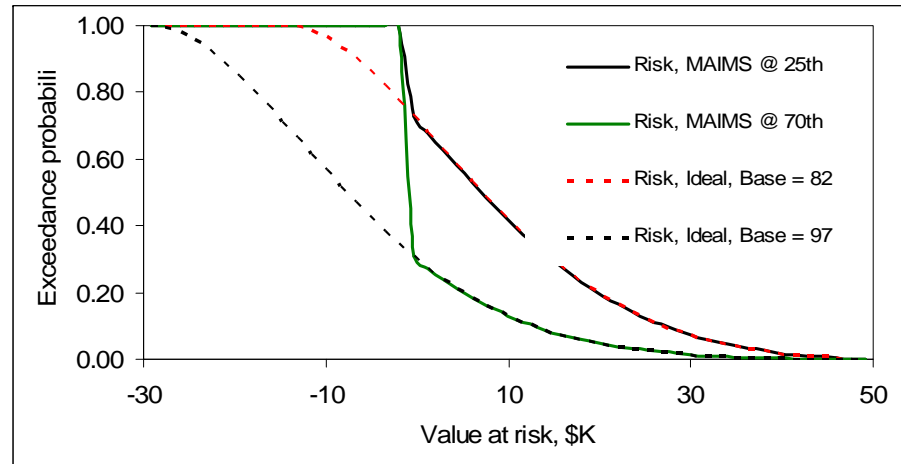
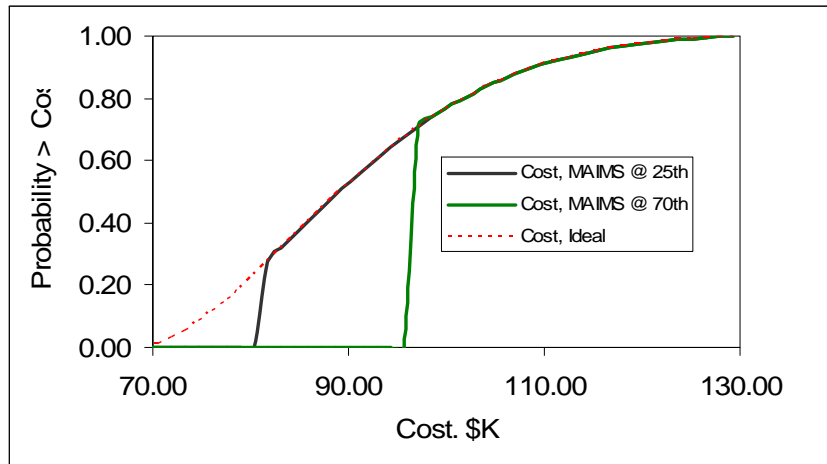


- How much risk are the stakeholders willing to accept?
- Choosing cost point requires understanding consequences.

BUT is today's PCA the silver bullet that slays the cost overrun problem?



Budget allocation impacts project cost and probability of success



Mythical Projects

- "100% Rational" project team
- Each project spends only as necessary to satisfy requirements
- Actual cost may be less than budgeted costs

Real Projects

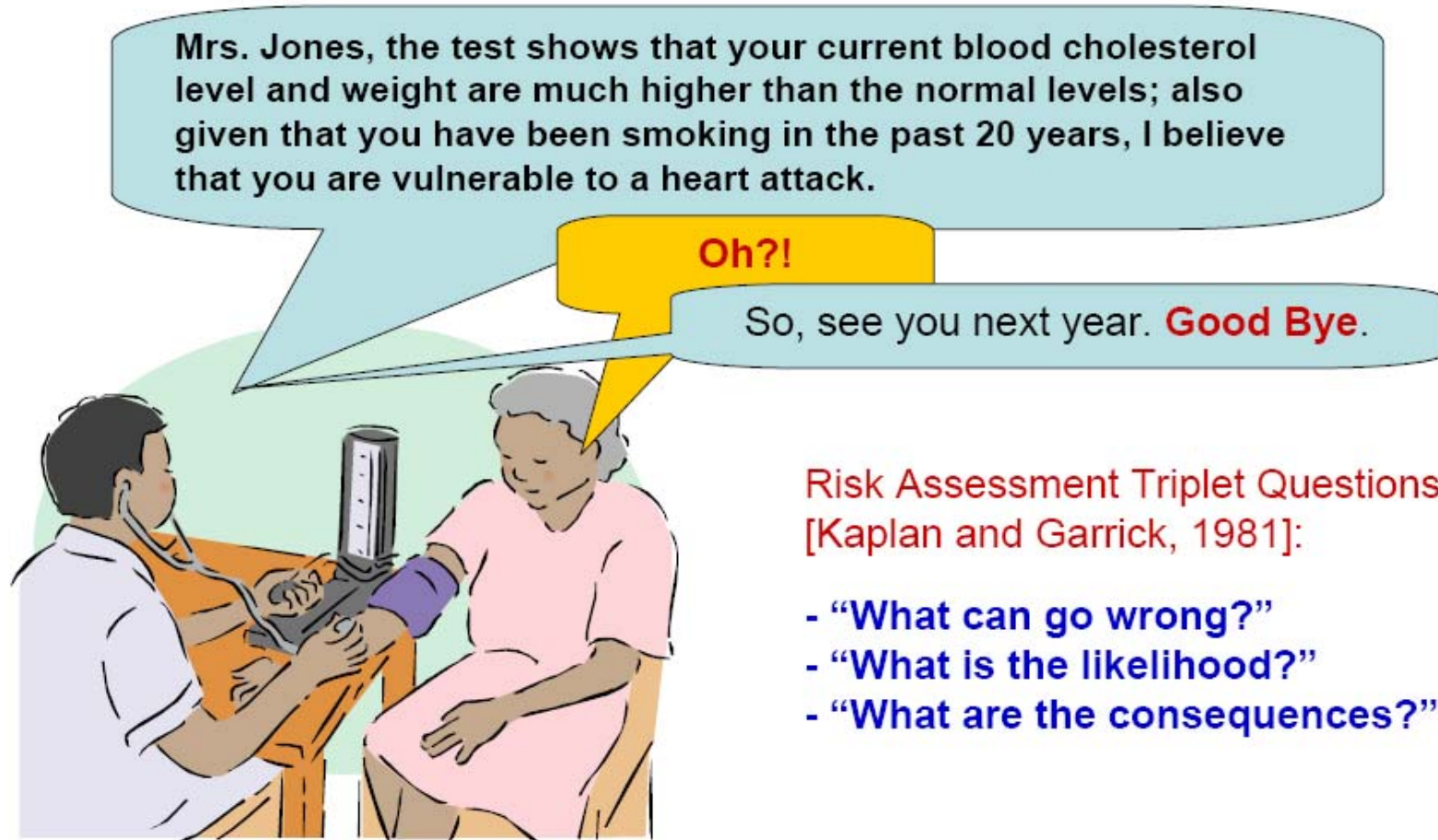
- Human & organizational influences
- MAIMS principle: "Money Allocated Is Money Spent"
- Actual cost increases with higher allocated budget

- *High cost NEED NOT provide high probability of success.*
- *Choosing cost point requires understanding consequences.*
- *Today's typical PCA relies on expected values and underestimates cost.*



Probabilistic cost analysis

A physician metaphor



Adapted from Yacov Y. Haimes, NPS 2007



Dynamic cost risk management

A physician metaphor

Mrs. Jones, I think you should quit smoking, exercise, and follow a healthy diet. Alternatively, I can prescribe some medications for you now, which can help bring down your blood cholesterol level more quickly, but there might be some side effects. My recommendation is to do both.

So, what shall I do?



Risk Management Triplet Questions
[Haimes, 1991]:

- “What can be done and what options are available?”
- “What are the tradeoffs in terms of all costs, benefits, and risks?”
- “What are the impacts of current decisions on future options?”

Adapted from Yacov Y. Haimes, NPS 2007



Sources of cost uncertainty

Macroscopic analysis

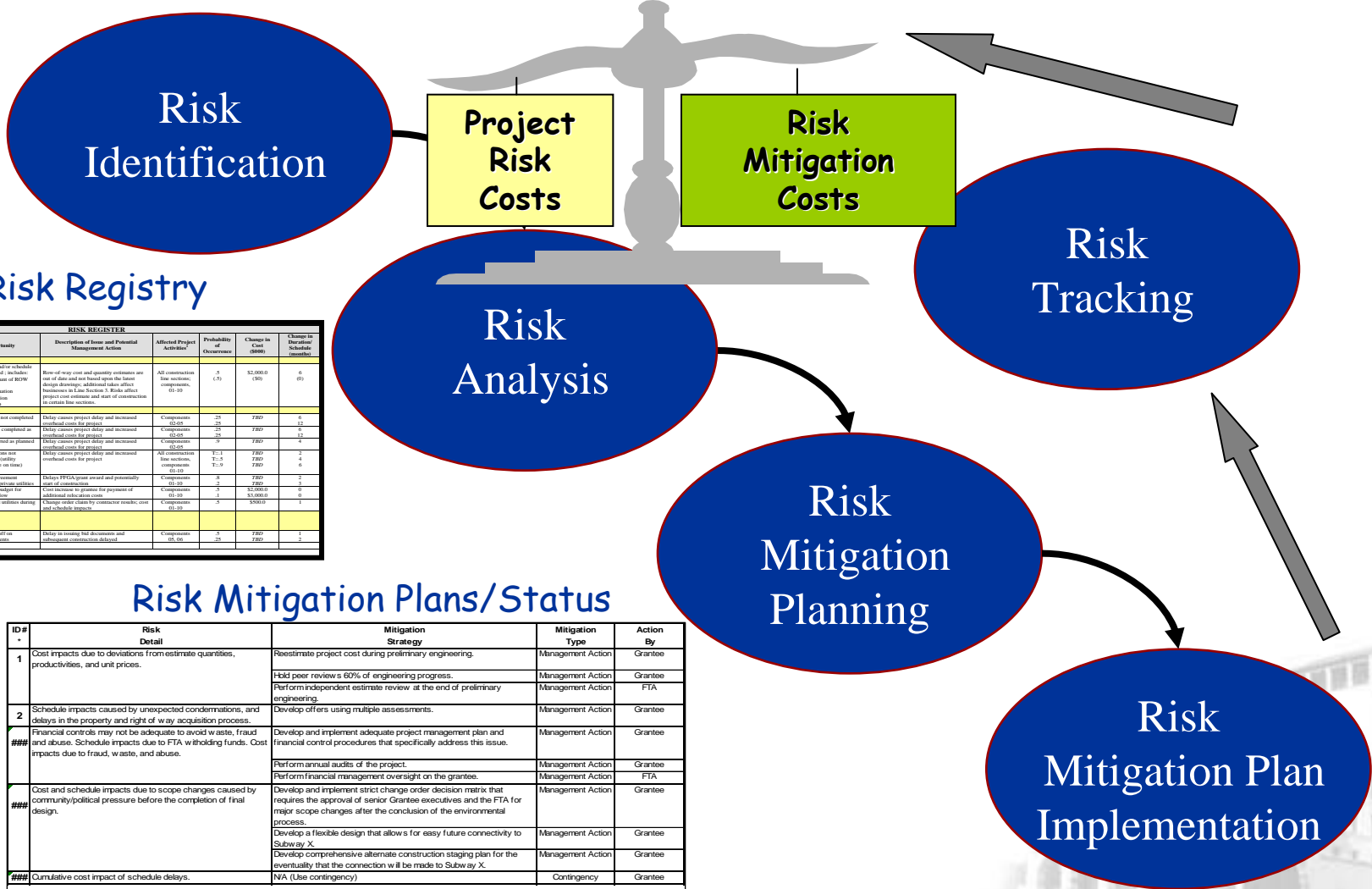
- Economic, Materials & Labor, Learning rates
- Effectively modeled using classical PDFs
 - Triangular, Beta, Lognormal, Weibull distributions, ...
- ☹️ But these only constitute a fraction of today's typical project risk drivers

Microscopic analysis

- Project-specific, high consequence risks
 - Technology, Design, Change orders,...
- Need to be analyzed within the framework of a complete risk management effort
- Modeling and analysis tools
 - Decision trees, influence diagrams
 - Monte-Carlo simulation



Integrate PCA into the DoD risk management process



RISK REGISTER

Project Component	Risk ID	Risk/Opportunity	Description of Issue and Potential Management Action	Affected Project Activities	Probability of Occurrence	Change in Cost (\$000)	Change in Duration/Schedule (months)	
1. Right-of-Way	R1	Right-of-Way costs and schedule greater than anticipated. Includes: <ul style="list-style-type: none"> uncertainty in amount of ROW unit price expensive conditions substation, distribution business mitigation. 	Row-of-way cost and quantity estimates are out of date and are based upon the latest design drawings; additional value affects business mitigation. Risk affects project cost estimate and start of construction to certain line sections.	All construction line sections, substations, 01-10	5 (5)	\$2,000.0 (0)	6 (0)	
	2. Utilities	U1	City withdraws project not completed as planned	Delay causes project delay and increased overhead costs for project	Components 02-05	25	7500	6 (0)
		U2	City never projects completed as planned	Delay causes project delay and increased overhead costs for project	Components 02-05	25	7500	12 (0)
		U3	Utilities not completed as planned	Delay causes project delay and increased overhead costs for project	Components 02-05	25	7500	12 (0)
3. Environmental, Permitting, and Agreements	E1	Private utility relocation not completed as planned (utility company fails to move on time)	Delay causes project delay and increased overhead costs for project	All construction line sections, substations 01-10	5 (5)	7500	6 (0)	
	E2	Delay in obtaining agreement between grantee and utility utilities	Delay causes project delay and increased overhead costs for project	Components 02-05	25	7500	2 (0)	
	E3	Project's additional budget for private utilities is too low	Cost increase to grantee for payment of additional substation costs	Components 01-10	5	\$2,000.0 (0)	0	
	E4	Excavator unexpected failure during construction	Change order claim by contractor results cost schedule impacts	Components 01-10	5	\$200.0 (1)	0	
E5	Delay in getting approval on encroachments, agreements, etc.	Delay in issuing bid documents and subsequent construction delays	Components 02-05	25	7500	1 (0)		

Risk Mitigation Plans/Status

ID# +	Risk Detail	Mitigation Strategy	Mitigation Type	Action By
1	Cost impacts due to deviations from estimate quantities, productivities, and unit prices.	Reestimate project cost during preliminary engineering.	Management Action	Grantee
		Hold peer reviews 60% of engineering progress.	Management Action	Grantee
		Perform independent estimate review at the end of preliminary engineering.	Management Action	FTA
2	Schedule impacts caused by unexpected condemnations, and delays in the property and right of way acquisition process.	Develop offers using multiple assessments.	Management Action	Grantee
		Financial controls may not be adequate to avoid waste, fraud and abuse. Schedule impacts due to FTA withholding funds. Cost impacts due to fraud, waste, and abuse.	Management Action	Grantee
		Develop and implement adequate project management plan and financial control procedures that specifically address this issue.	Management Action	FTA
###	Cost and schedule impacts due to scope changes caused by community/political pressure before the completion of final design.	Perform annual audits of the project.	Management Action	Grantee
		Develop and implement strict change order decision matrix that requires the approval of senior Grantee executives and the FTA for major scope changes after the conclusion of the environmental process.	Management Action	Grantee
		Develop a flexible design that allows for easy future connectivity to Subway X.	Management Action	Grantee
###	Cumulative cost impact of schedule delays.	Develop comprehensive alternate construction staging plan for the eventuality that the connection will be made to Subway X.	Management Action	Grantee
		NA (Use contingency)	Contingency	Grantee



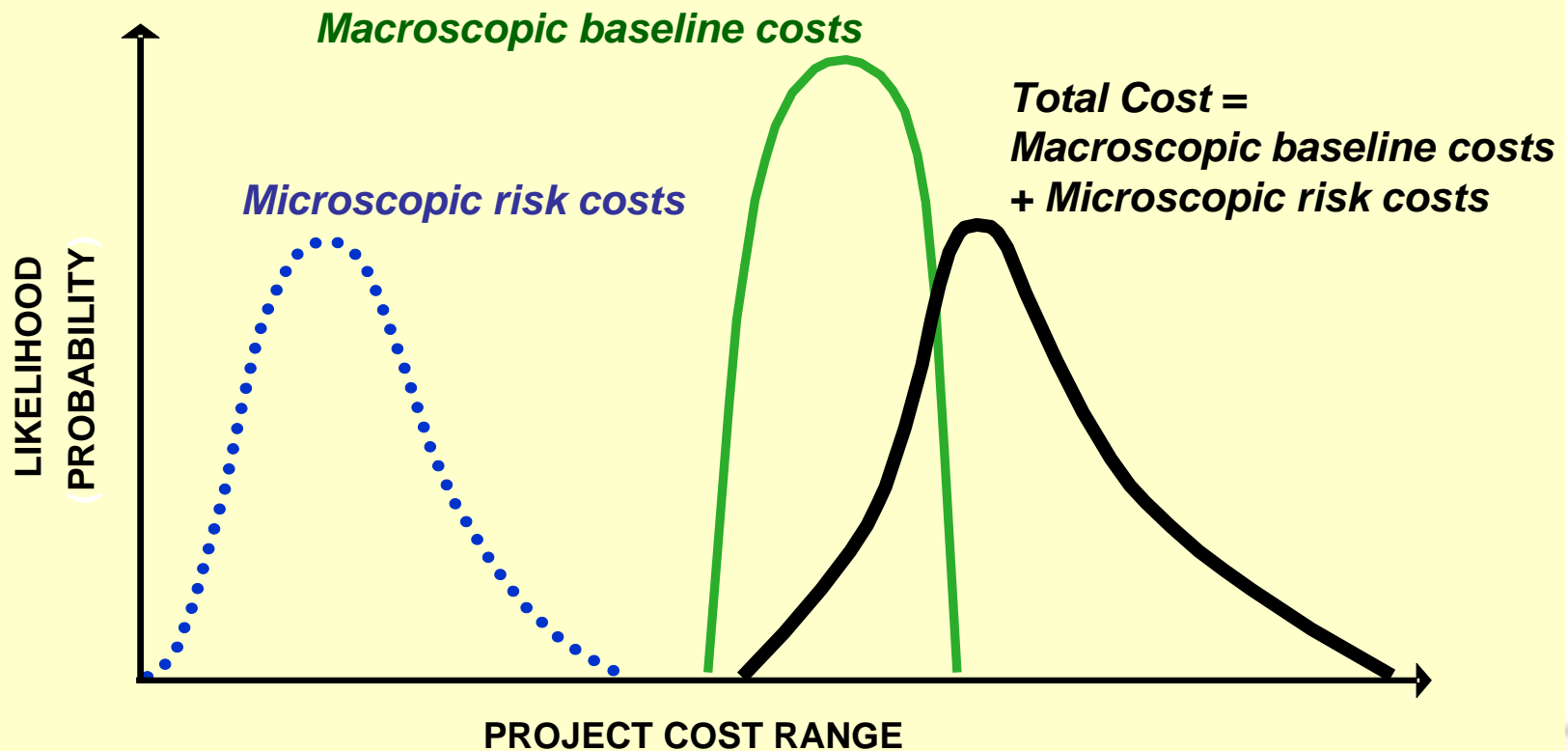
Extended PCA

Dynamic cost risk management

- Identify project-specific risks
- Screen for further analysis and mitigation
- Develop risk response actions
- Model risk and actions using decision tree
- Model cost uncertainty with continuous and discrete distributions
- Use simulation to explore value of risk response actions



Total Project Cost = Baseline Cost + Risk Costs

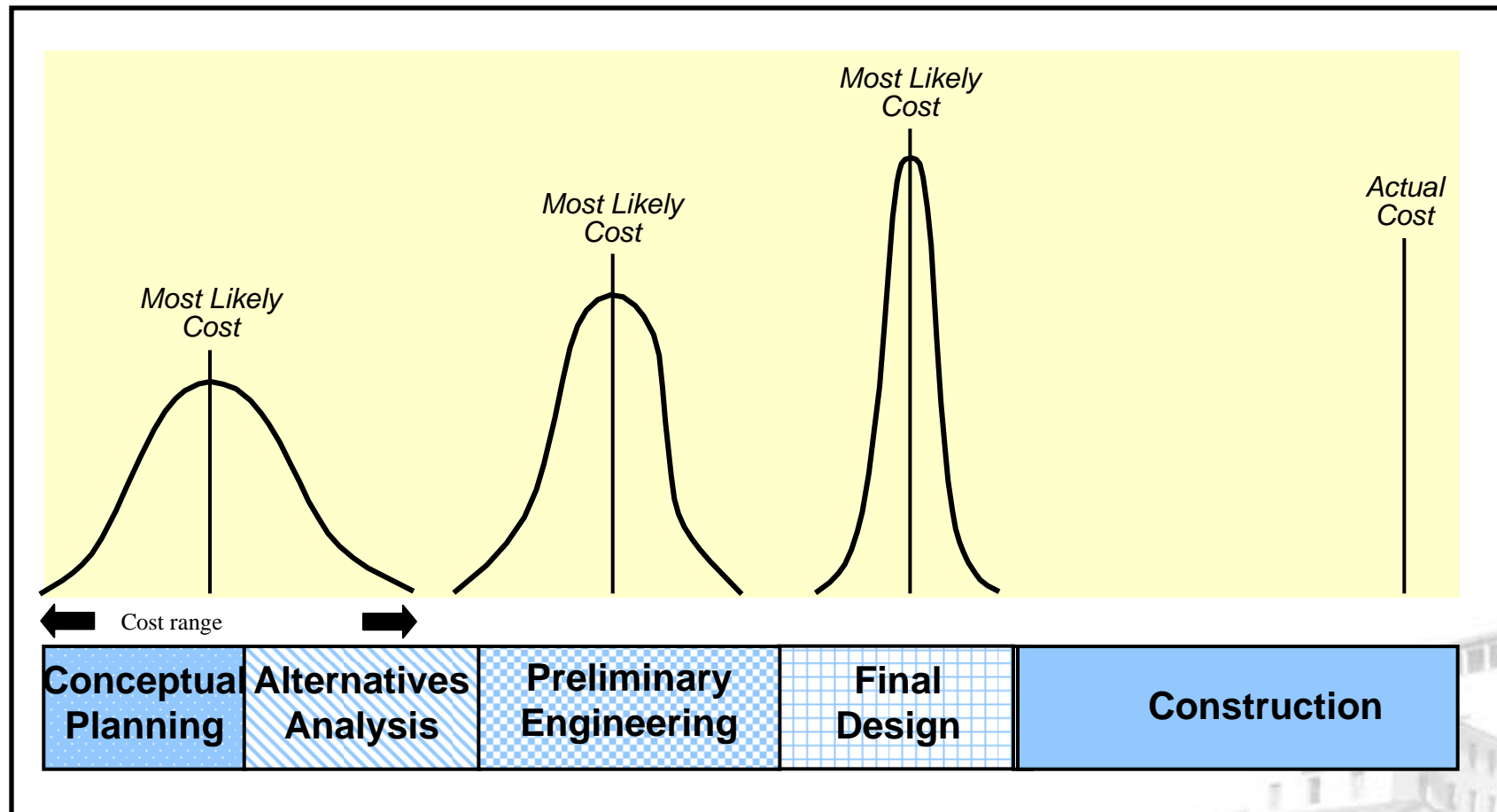


- ☺ The microscopic view is a powerful risk analysis method
- ☹ However, it is too cumbersome to individually analyze every risk
- ☞ It complements and needs to be integrated within the PCA

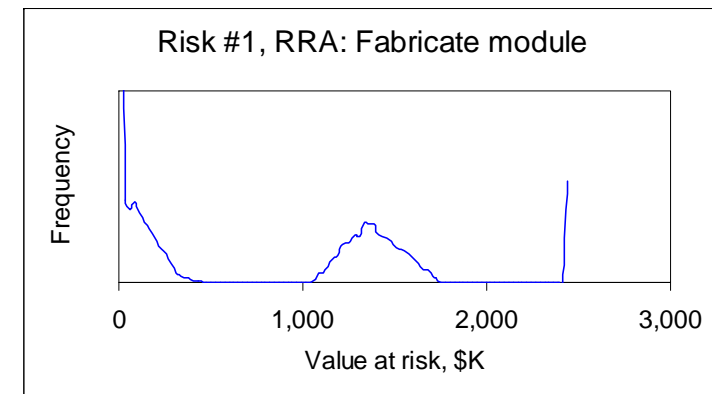
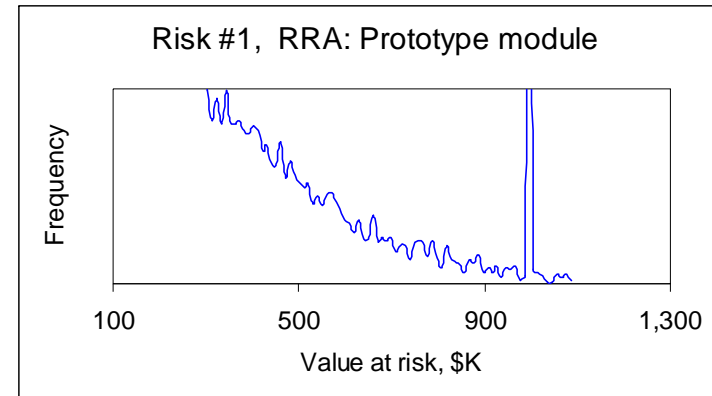
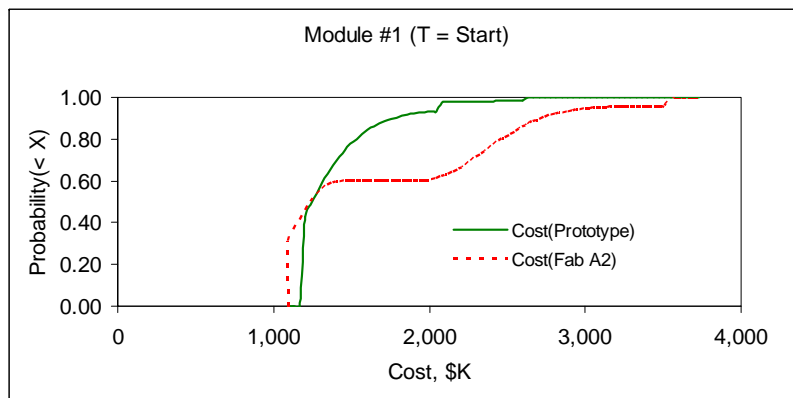
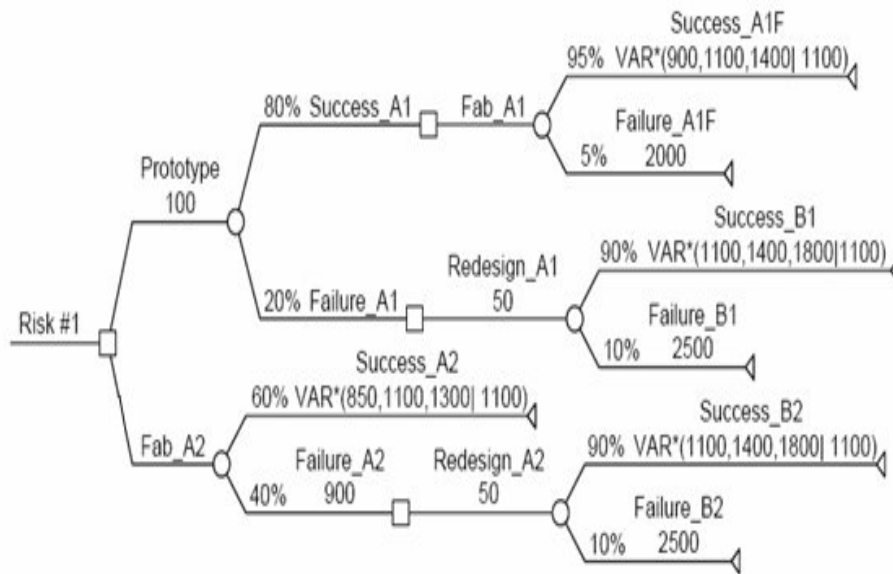


Project cost and uncertainty over time

A very dynamic picture



Example #1 - Single risk, Risk #1



- Risk #1 is associated with the fabrication of a complex module
- Two RRAs
 - Directly fabricate module
 - Build prototype first



Enhanced Decision Tree Analysis (DTA)

Standard DTA

- Information lost in folding back
- Decisions based on expected value
- Representation quickly becomes too bushy

Enhanced DTA

- Spectrum of outcomes explicit
- Decisions based on risk profiles and DM's attitude toward risk
- Compact representation
- Readily implemented using commercially available SW

➤ Enhanced DTA provides more complete and meaningful information than standard DTA for the same data.



Multiple risks

- ➔ Consider a project/program with m base cost elements $\{BC_j\}$ and n credible, high-consequence risks and/or opportunities $\{R_i\}$
 - Each base cost element may be modeled as a point estimate or continuous PDF
 - Each risk is characterized by a probability of occurrence p_i a spectrum of possible outcomes with a PDF $L_i(x)$

- ✎ Think of project/program of risks is a risk/opportunity portfolio with a generalized discrete PDF

$$R_S(x) \equiv \left\{ \langle p_1, L_1(x) \rangle, \langle p_2, L_2(x) \rangle, \dots, \langle p_n, L_n(x) \rangle, \left\langle 1 - \sum_{i=1}^n p_i, 0 \right\rangle \right\}$$

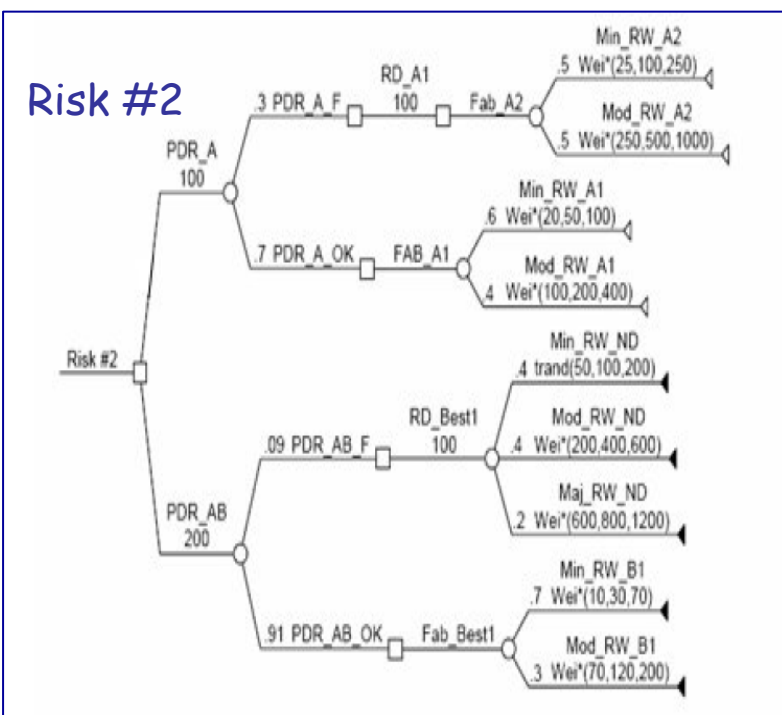
- ✎ The total cost is then the probabilistic sum of the m base cost elements and n risk-driver costs

$$TC(x) = \sum_{i=1}^m BC_i(x) \oplus \sum_{i=1}^n p_i L_i(x)$$



Example # 2 - Project with 3 risks

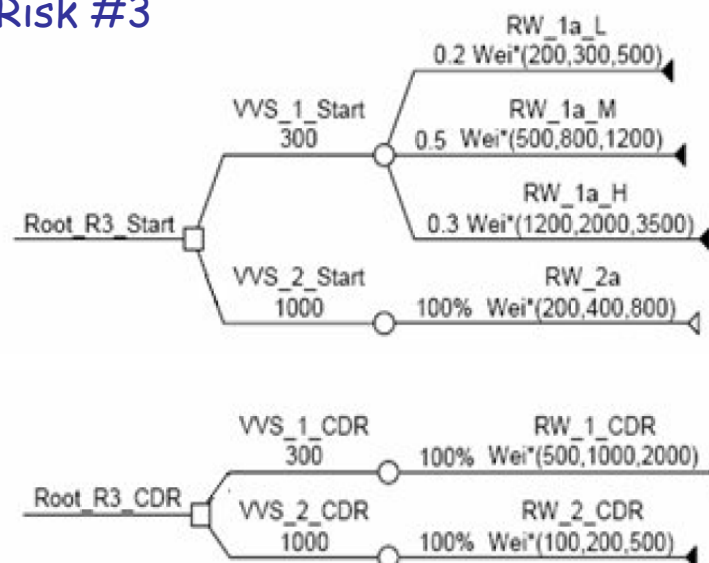
Risk #1 - slide 14



Risk #2: high-risk subcontract

- Single contractor
- Two contractors, downselect at PDR

Risk #3

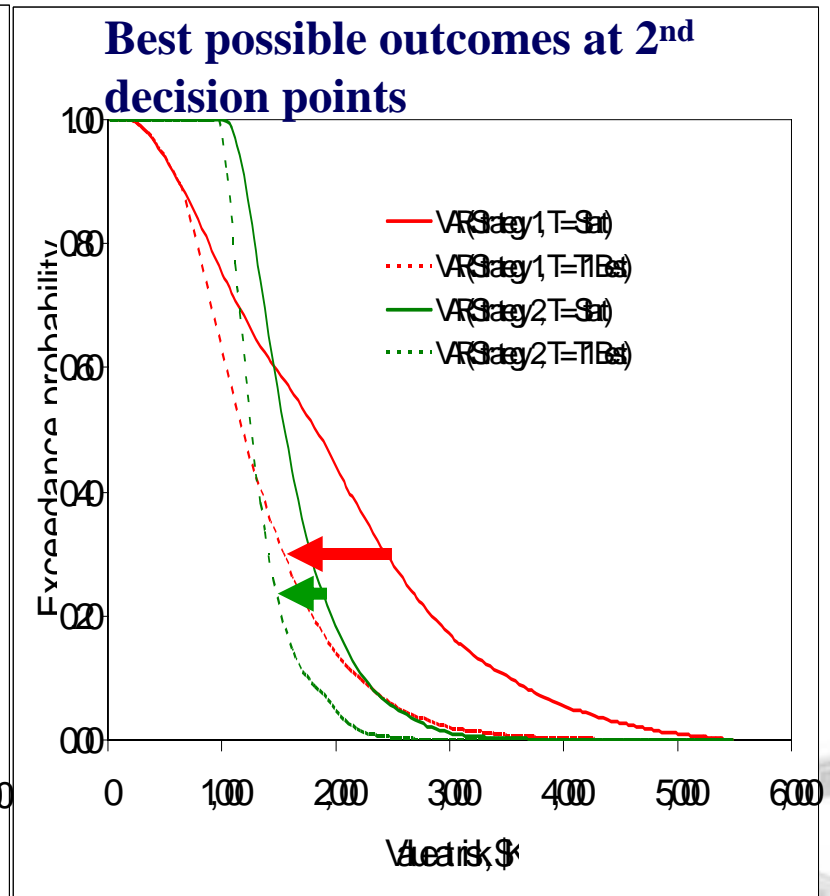
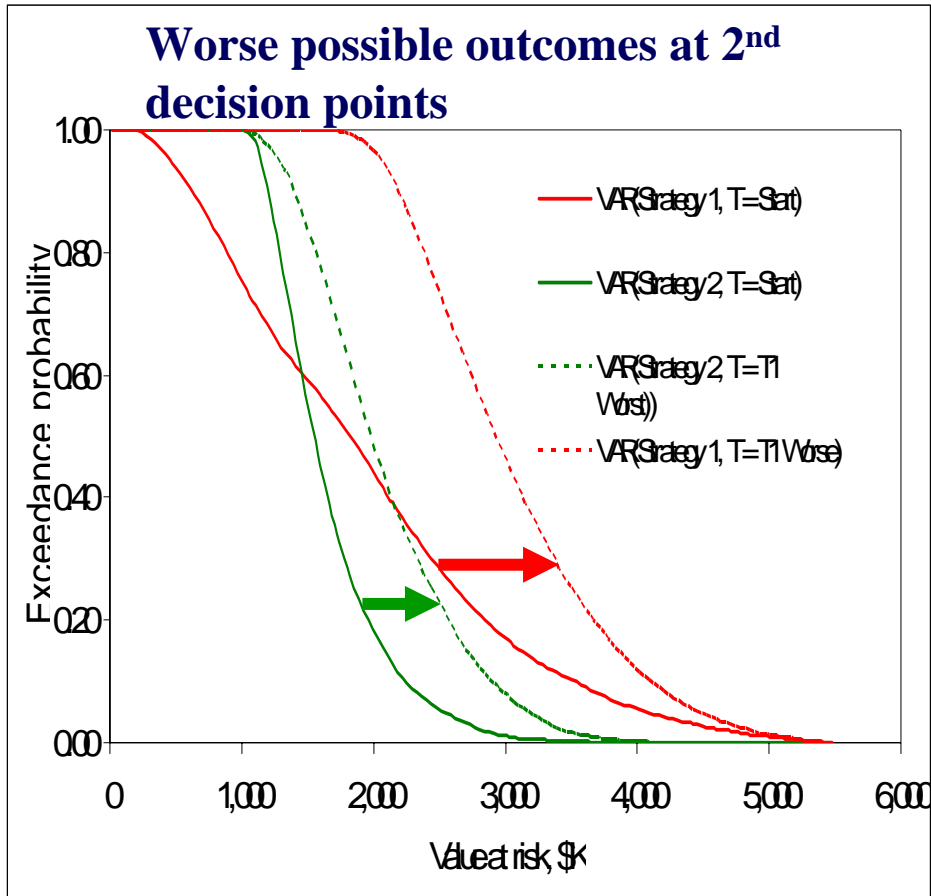


Risk #3: contractor considers two V&V strategies for risk reduction

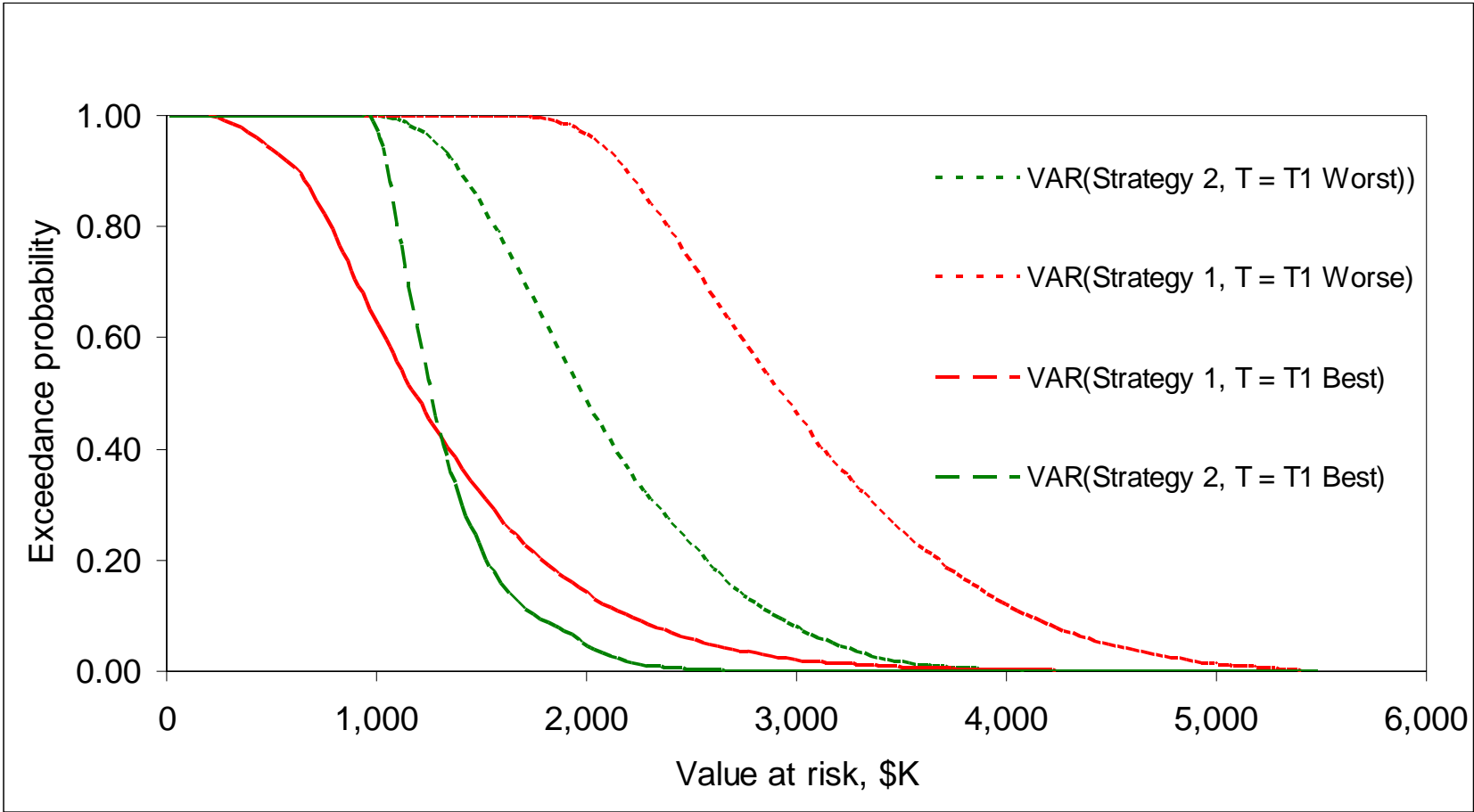
- Standard V&V
- Extensive modeling and simulation



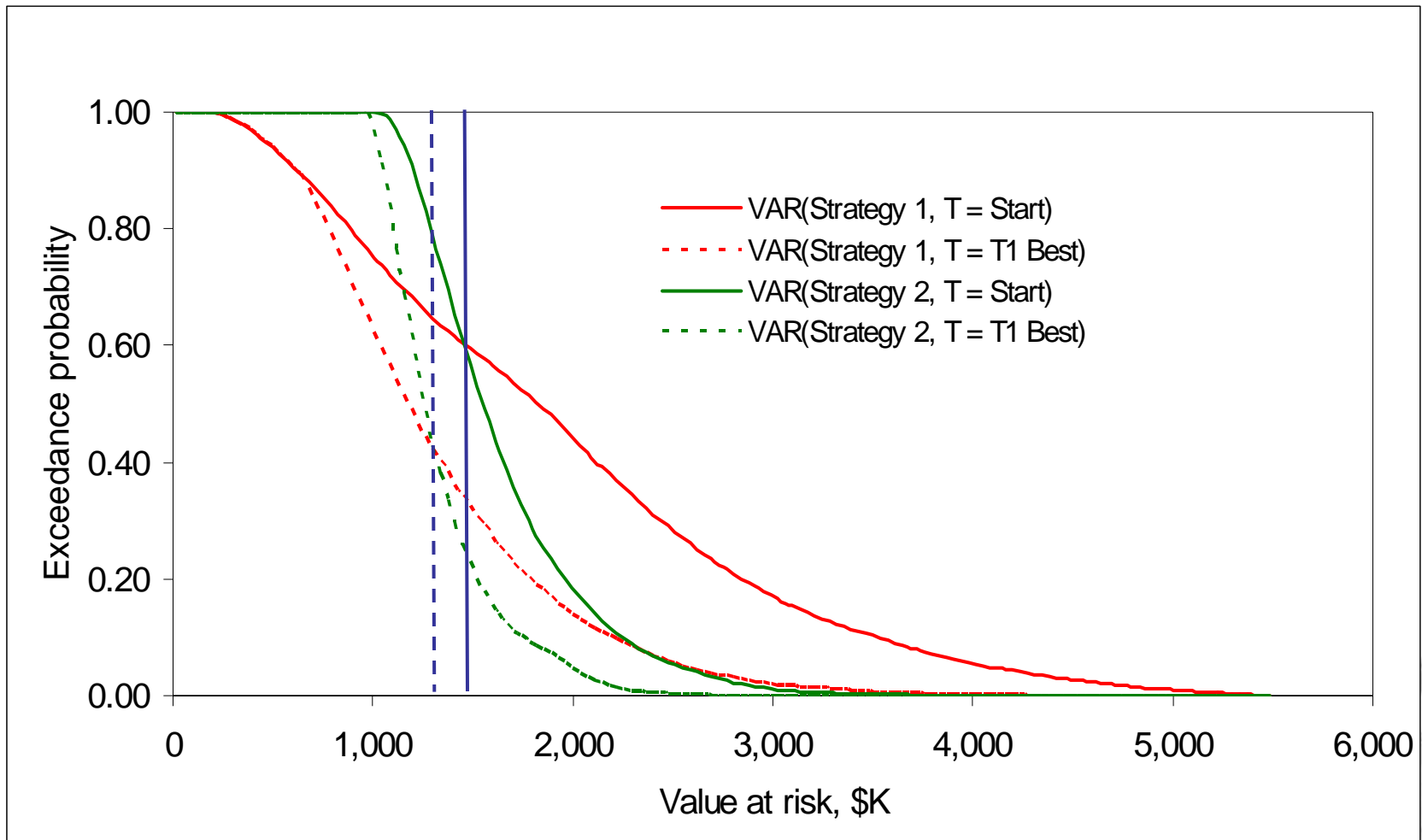
Example # 2-Dynamic risk curves



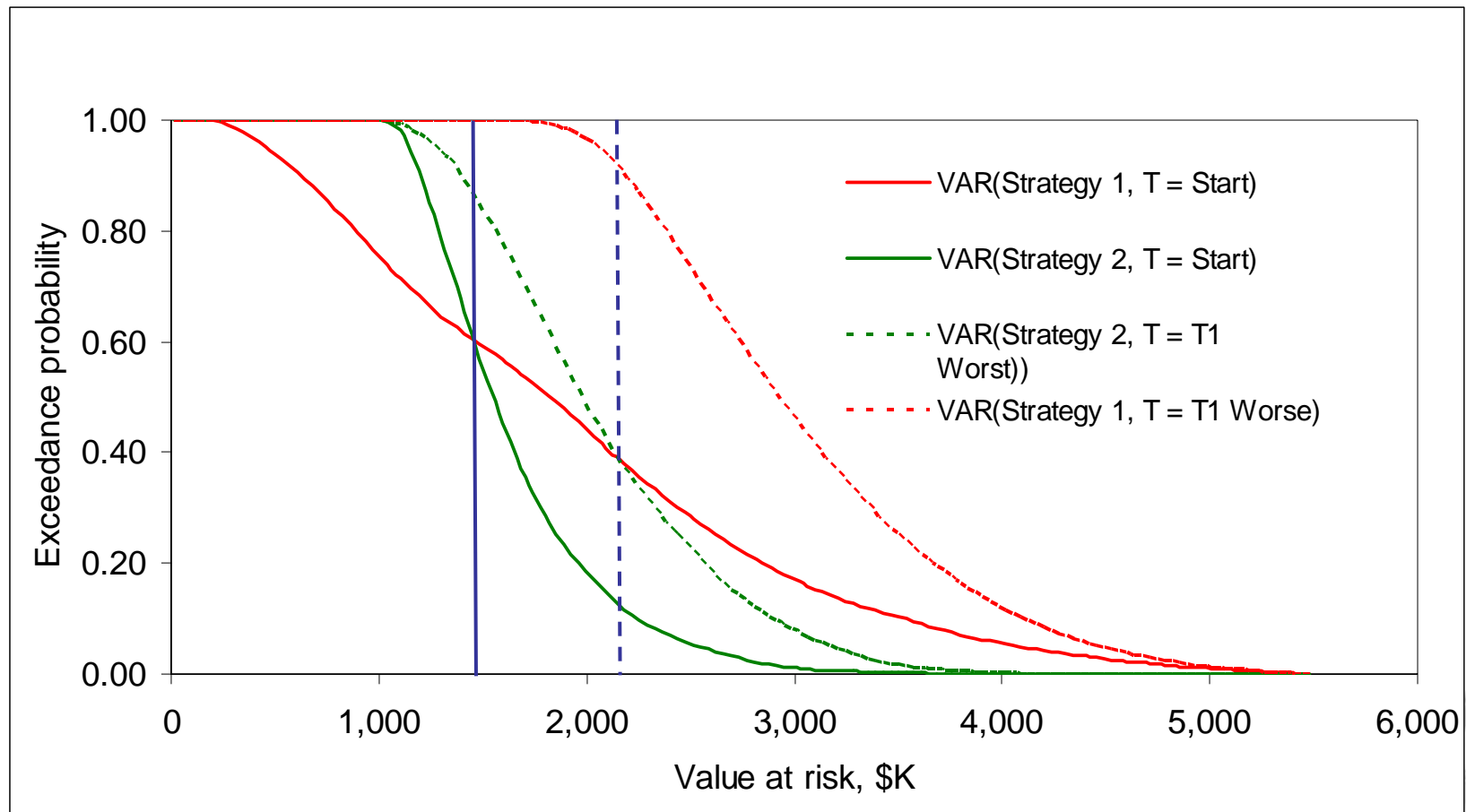
Example # 2 - Range of Risk



Example #2 - Comparing Strategies (Best Scenario)



Example #2 - Comparing Strategies (Worst Scenario)



Conclusions

- Project-specific cost risks can be modeled using decision trees and simulation
 - Micro level essential for risk management

- Dynamic risk curve analysis can be used to select and track performance of risk response actions over time
 - Enable cost-risk tradeoffs

- Dynamic risk analysis and management are key to improve project/program technical performance, schedule, and cost



Further Research

- ❑ Incorporate multiple risks into dynamic risk analysis and management
 - Solve for optimal risk mitigation strategy
- ❑ Expand results to budget implications of cost estimates
- ❑ Integrate with schedule and technical performance

