

UNCLASSIFIED

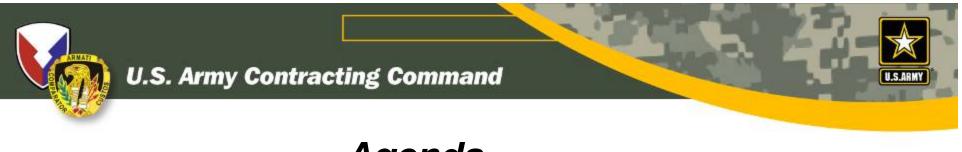
U.S.ARM

U.S. Army Contracting Command

Managing Services Procurement in DoD Panel #20

Mr. Jeffrey Parsons Executive Director 13 May 10

UNCLASSIFIED



Agenda

- Service Contracts Magnitude
- Proposed Legislation: IMPROVE Acquisition Bill
- Army Management and Oversight
- Strategic Sourcing
- Research Presentations



Magnitude of Service Contracts

- DoD Services Contract Obligations
 - FY 01 08: \$92B to over \$200B
 - FY 09: \$207B
- Outpacing requirements for supplies/systems
- Permanent and growing reliance
- Demands senior leadership attention



U.S. Army Contracting Command

Proposed Legislation

Implementing Management for Performance and Related Reforms to Obtain Value in Every (IMPROVE) Acquisition

Act

Aimed at overhauling 80% of defense acquisition spending

•Defense Acquisition System

DOD required to create metrics for defense acquisition system with specific goals and standards for each metric

•Financial Management

Requires preferential treatment to DOD components ready for audit before Sept 2017

•Defense Acquisition Workforce

DOD will develop and manage a highly skilled professional acquisition workforce where excellence and contribution to mission is rewarded

Industrial Base

•DOD must expand defense industrial base by identifying non-traditional suppliers



Army Management and Oversight Processes

- Service Contract Approvals
- Contractor Manpower Reporting
- Army Service Strategy Panels (ASSP)
- Peer Reviews (Pre and Post Award)
- Operational Contract Support (OCS)
- Contracting Officer Representative (COR)
- Enhanced Contract Management



U.S. Army Contracting Command

Strategic Sourcing Initiatives

Army-Wide	 Army-wide maintenance spend analysis Implement and institutionalize Governance Process Army-wide HR Solutions spend analysis 	
Installation Management Command	 Food Services Environmental Services Roofing Services Municipal Services Video Teleconferencing (VTC) 	 Maintenance & Repair Services Non-Tactical Vehicles Copying & Printing Equipment HVAC ADPE
Asst. Chief of Staff, Installation Management	 Opportunity Analysis Recommendations ADP Services Furniture 	 Systems Analysis & Development IT Hardware ACSIM Procurement Systems/Processes
Training & Doctrine Command	 Opportunity Analysis Recommendations Education Services (Primarily instructors) Staff Support Training Aids and Devices 	 Temp & Admin Services Spend View/Price Benchmarking improvements Procurement streamlining & quality improvements ADP and Telecommunications Services
Forces Command	 Opportunity Analysis—Following commodities identified as being high potential: Role Players/Foreign Language Speakers, Rental/Lease – Support Equipment & Training, and Education Services 	

U.S. Army Contracting Command

Presentations

The Changing Face of Procurement Policy: An Innovative

Approach to Competing Requirements -- Brian Johnson, Department of Veteran Affairs

Services Supply Chain in the Department of Defense:

Comparison and Analysis of Army, Navy, and Air Force Empirical Survey Results – Dr. Aruna Apte, Dr. Uday Apte and Dr. Rene Rendon, Naval Postgraduate School

General Services Administration Streamlines the Procurement of Construction Services -- Jeffory Meyer and Stephanie Witt, General Services Administration, Jacob Kashiwagi and Dean Kashiwagi, Arizona State University