



## Panel 12 -Issues In Outsourcing

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*Participants* 



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  - Head, Warfare Systems Department, NSWC, Dahlgren Division
- Discussant: David Lamm
  - Associate Professor emeritus, Naval Postgraduate School
- Outsourcing For Optimal Results: Dr. Francois Melese
  - Professor, Naval Postgraduate School
- Outsourcing Mk 48 Torpedo Production: William Lucyshyn
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Background



- Outsourcing begun in Eisenhower Administration
- Defined by OMB Circular A-76 first published in
  1966
- 2003 GAO Report cited 61,516 positions studied for outsourcing between 1988 and 1997. 35,000 more were under study
- *"Competitive Sourcing" is the second of five Government-wide initiatives shown in the President's Management Agenda*







- Annual operating budget of approximately \$1B
- Approximately ½ to contractor sources
- Mix of A-76 and workforce enhancement





- 1. The Navy must re-assert its control over the entire shipbuilding acquisition process and reduce reliance on contractors.
- 2. The Navy must define the design constraints to optimize overall Fleet capability, i.e., the lead systems integrator should be the Navy not the contractor.
- *3. Contractors must design for production and sustainment. The Navy and the contractor should view each new platform as an opportunity to re-evaluate our production processes and not rely on existing approaches.*
- 4. The Navy needs to use independent cost estimates as we decide on options and potential trade-offs.
- 5. We need to use mature specifications when awarding detail design and construction contracts beyond the lead ships, and use fixed price incentives for all but lead ships.
- 6. The Navy needs to provide knowledgeable program oversight.



**Ponderables** 



- When and what should be outsourced?
- What is the right level of government participation and control of outsourced work?