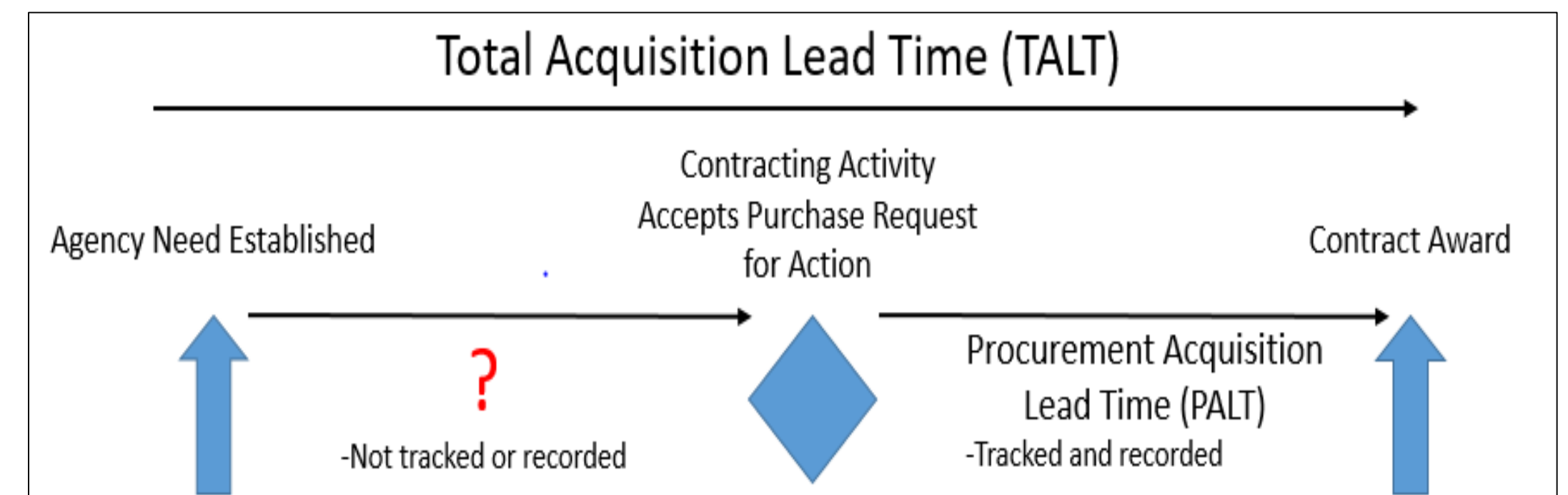
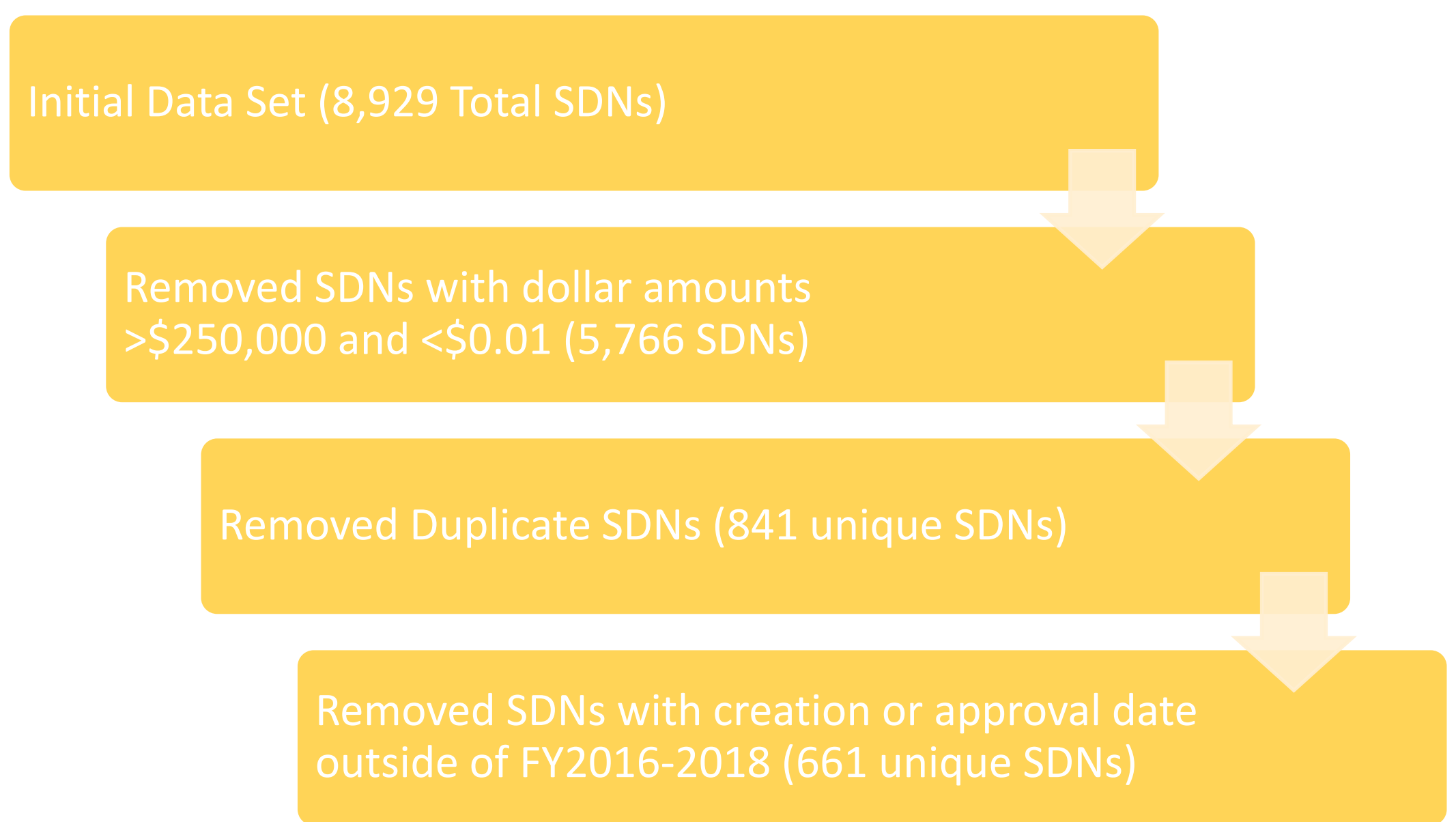


## Abstract

This project analyzes the purchase request acceptance lead time (PRALT) for United States Marine Corps (USMC) acquisitions under the simplified acquisition threshold from unit requirement generation to acceptance by a contracting entity. We evaluate the lead time required prior to the start of the procurement acquisition lead time (PALT) measurements to determine how the length of PRALT affects units' ability to receive valid contract requirements. With this project, we reviewed various contracting procedures and conducted a literature review of current contracting practices and the procurement environment. We use quantitative data from approved program systems of record to review the amount of time required from the contract package proposal to acceptance into the contract PALT process. This review allows us to analyze variations in PRALT and identify factors delaying acceptance of a contracting package. From this analysis, we develop policy recommendations to further decrease total acquisition lead time.



## Methods



Our cleaned data allowed us to analyze PRALT, review it for variations, and theorize potential causes for some of those variations.

## Results

<b>MIN</b>	<b>0.02</b>
<b>MAX</b>	<b>288.40</b>
<b>Range</b>	<b>288.37</b>
<b>Average</b>	<b>22.59</b>
<b>Median</b>	<b>11.43</b>

Service purchase requests took ~7 days longer than product purchase requests to be accepted by contracting.

	<b>Avg # Days to Approval</b>
Avg PRALT RDD	16.76
Avg PRALT PoP	23.60

## Recommendations

- Add Federal Acquisition Regulation concepts to ground supply school curriculum.
- Augment Regional Contracting Offices with contracting officer liaisons to assist using units with market research and requirements definition.