# Organizing for a Complex World: The Way Ahead

David J. Berteau

6th Annual Acquisition Research Symposium Naval Postgraduate School Monterey, CA

May 14, 2009

# What do we mean by "complexity"?

- Different from "complicated"
  - Large scale / multiple elements / non-linear
- Whole different than sum of parts
  - Changes to (interaction of) elements cannot be accurately predicted
  - Integration brings additional capability not otherwise achievable
- Organizational politics internal to complexity
  - Programs implemented in pluralist environment with divergent views

## It's pervasive...

- Technology
  - More sophisticated devices
  - High pace of change / innovation
- Environment: tactical / operational / strategic
  - Platforms must be capable of multiple roles / missions
  - More elements / less predictability
- Organizations (public and private)
  - Bigger
  - More constraints

#### ...and it's difficult

- Staying on budget, on schedule and meeting requirements becomes harder
- Traditional approach (deconstruction) not applicable
  - Too many moving parts and unclear relations between them
  - Too difficult to anticipate everything in advance
  - Lose added value from system-of-systems / net-centricity

It's just as much about governance and organization as it is about technology and engineering

### A short history of governance models

	Arsenal	Contract	Weapon system manager	Private arsenal (outsourcing)	Lead System Integrator
Program requirements	Gov't	Gov't	Gov't	Gov't	Industry
Technical direction	Gov't	Gov't	Gov't	Industry	Industry
Program management	Gov't	Gov't	Industry	Industry	Industry
Technical execution	Gov't	Industry	Industry	Industry	Industry

## Government does less, forgets how!

### To govern and manage, you must measure

- Premises:
  - Complexity inhibits making design and production tradeoffs
  - The clash of ideas permits better tradeoffs, if an organization is flexible enough to allow and respond to it
  - Access to information promotes the clash
  - Cultivating & sharing information is prerequisite to making good tradeoffs
- Assess organization types for access to knowledge, ability to share it
  - Compare organization types for ability to manage complex development programs

#### **Governance models today**

	Government laboratory	Industry	FFRDC
Technical awareness	-	+	+
Project management skill	-	+	+/-
Customer understanding	+/-	+	+
Organizational longevity	+	-	+
Manufacturing expertise	-	+	-
Organizational independence	-	-	+

<sup>+ =</sup> strong performance; - = weak performance; +/- = mixed capabilities

## Flexibility & resilience (F&R)

- Address complexity by anticipating it
  - Be ready for anything, not plan for everything
- Build 'fault-tolerant' organizations
  - Adapt and respond to anticipated, but unpredictable changes
- Applicable at any stage, in any organization type

# Flexibility & resilience in various models

	Government laboratory	Industry	FFRDC / UARC	
Flexibility	<ul> <li>Range of collaborative efforts with academia and industry</li> <li>Ability to manage relationships with customers as well as with partners / suppliers</li> <li>Ability to attract talent</li> <li>Strong (financial) incentive to adapt to changing conditions</li> </ul>		<ul> <li>Independence (incl. ability to verify performance) and lack of conflict of interest</li> <li>Ability to retain talent</li> <li>Work on long-term contracts</li> <li>Institutional memory</li> </ul>	
Resilience	<ul><li>Long-term customer relationships</li><li>Organizational longevity</li></ul>	High level of customer understanding	<ul> <li>Technical expertise across wide range of topics</li> <li>Ability to attract talent</li> </ul>	

#### What's next?

- Devise approach to measure flexibility and resilience across organization types
  - FFRDC, UARC, government lab, private contractor
- Consider applicability of private-sector approaches
- How to institute / cultivate / perpetuate F&R?

#### **About CSIS**

At a time of new global opportunities and challenges, the Center for Strategic and International Studies (CSIS) provides strategic insights and policy solutions to decisionmakers in government, international institutions, the private sector, and civil society. A bipartisan, nonprofit organization headquartered in Washington, DC, CSIS conducts research and analysis and develops policy initiatives that look into the future and anticipate change.

Founded by David M. Abshire and Admiral Arleigh Burke at the height of the Cold War, CSIS was dedicated to finding ways for America to sustain its prominence and prosperity as a force for good in the world.

Since 1962, CSIS has grown to become one of the world's preeminent international policy institutions, with more than 220 full-time staff and a large network of affiliated scholars focused on defense and security, regional stability, and transnational challenges ranging from energy and climate to global development and economic integration.

Former U.S. senator Sam Nunn became chairman of the CSIS Board of Trustees in 1999, and John J. Hamre has led CSIS as its president and chief executive officer since April 2000

CSIS does not take specific policy positions; accordingly, all views expressed in this presentation should be understood to be solely those of the author(s).